



**KFW**



**German Financial Cooperation with the Republic of Lebanon**

**Programme: Water Supply / Wastewater Programme for Host Communities of Refugees**

**Financial Evaluation Report**

**for**

**Project: Project Phase III & IV**

**Assignment: Consulting Services as Implementation Consultant (IC)**

*Employer: Beirut and Mount Lebanon Water Establishment (BMLWE)*

*BMZ-No. 2018.6861.1 & 2019.6898.1*

*BMLWE- / PPA-Tender No. 2/24*

*KfW-Procurement No. 510703*

**November 2025**

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## 1. General

The combined evaluation as indicated in 26.1 of the Data Sheet (DS) of the Conditions for Tender (CoT) is as follows (more details see ch. 4)

- Weight of the Technical Proposal	70 %
- Weight of the Financial Proposal	30 %

Underlying "Guidelines for the Procurement of Consulting Services, Works, Plants, Goods and Non-Consulting Services in Financial Cooperation with Partner Countries" for the selection procedure were used in version: January 2019, 3rd update as of July 2024.

	PEA approval	KfW No object
Following the approval / no objection date on ...	30.09.2025	09.10.2025

to the Technical Evaluation Report (Annexe 1A/1B) the financial proposals of bidders with a minimum score of 75 points out of 100 have been opened / downloaded

Table 1 below provides an overview of the financial proposals. For more details see Financial Opening Protocol (Annexe 2).

**Table 1 – Read-out Prices Overview**

<b>Read-out Price<sup>1</sup></b>	<b>JV CES &amp; BTD</b>	<b>JV Artélia &amp; WET</b>	<b>JV Fichtner &amp; Khoury</b>
<b>Total Package</b>	1.440.160,00	1.295.267,50	1.392.600,00
<b>Time Based services</b>	EUR	EUR	EUR
<b>Total Package</b>	1.159.962,50	723.425,00	807.020,00
<b>Lump Sum Services</b>	EUR	EUR	EUR
<b>Grand Total Basic Services excluding taxes &amp; duties</b>	<b>2.600.122,50</b>	<b>2.018.792,50</b>	<b>2.199.620,00</b>
	EUR	EUR	EUR
<b>Taxes and duties on basic services</b>	0,00	0,00	252.958,20
	EUR	EUR	EUR
<b>Grand Total Basic Services, Incl. taxes &amp; duties</b>	<b>2.600.122,50</b>	<b>2.018.792,50</b>	<b>2.452.578,20</b>
	EUR	EUR	EUR
<b>Optional Services, excluding taxes &amp; duties</b>	100.000,00	100.000,00	100.000,00
	EUR	EUR	EUR
<b>Taxes and duties on Optional Services</b>	0,00	0,00	0,00
	EUR	EUR	EUR
<b>Optional Services, including taxes &amp; duties</b>	<b>100.000,00</b>	<b>100.000,00</b>	<b>100.000,00</b>
	EUR	EUR	EUR

<sup>1</sup> Read-out price means the price as contained in the financial proposals irrespective of whether read-out or not  
LEB – W / WW for HCP, Phase III & IV – IC

## 2. Financial Evaluation Methodology Applied

The evaluation and assessment of the financial proposals is strictly limited to the content and the matters of the documents submitted. The criteria and procedures for the financial evaluation as contained in the Conditions of Tender (CoT) are explained in the following.

According to the stipulations of the Data Sheet (DS) 16.1 of the CoT bidders were requested to offer a total price covering all fees for the services and all incidental costs for the delivery of the services provided that the contract form is as follows

Lump Sum Services	
Time Based Services	
Combined Time Based and Lump Sum Services	X

and to split the total price into the following subsections:

1. Staff Cost (foreign and local staff and accommodation)
2. Logistics and Transport (international and local travel, transport cost, project office cost, reports, and documents)
3. Other Cost (equipment and miscellaneous cost, incl. contingencies)
4. Optional Services
5. Alternative Proposals were  allowed  not allowed

For the time-based parts of the contract, the terms "correction" and "corrected" refer to those price modifications by the evaluation committee in line with the provisions in a. below and which have a direct impact on the contract amount and need to be reflected in the contract in case of contract award.

Whereas the terms "adjustment" and "adjusted" reflect all those changes to the financial proposals which are necessary for comparison and evaluation purposes only as explained in b., c. and d. below.

As per ITC 23.2 the evaluation committee has

- a. corrected any computational or arithmetical errors in case of any discrepancies between
  - i. partial amount (sub-total) and the total amount, or
  - ii. between the amount derived by multiplication of unit price with quantity and the total price, or
  - iii. between words and figures, the former prevailed, unless the amount in words is related to an error in which case the amount in figures shall prevail, subject to i. and ii. or
  - iv. between the technical and the financial proposals in indicating quantities of input, the technical proposal prevails and the quantification in the financial proposal will be corrected so that it is consistent with the one indicated in the technical proposal.
- b. adjusted the prices if they failed to reflect the duration of the contract in accordance with ITC 14.1.3. (Employer's estimation)
- c. adjusted the prices if they failed to reflect all inputs, which, in accordance with the RFP have to be indicated and priced separately, in accordance with the following steps:
  - i. assessment whether the shortcoming is

1. a minor deviation and the financial proposal can still be considered substantially responsive, or
  2. a major deviation rendering the financial proposal unresponsive leading to an exclusion of the bidder.
- ii. in case of minor deviations bidders were requested whether the omitted price indication is included in other price items or not. If not, the relevant financial proposal has been adjusted by applying the highest rates for corresponding items of competing bids, otherwise a price adjustment did not take place.
- d. adjusted the total input of key experts in the financial proposal of those bidders who offered a lower input than the requested minimum key experts' time input of as per the below table regarding person month according to the formula in DS 14.1.4.

Positions	Minimum Staff months (for time-based Stages 4 & 5 only)		
	Stage 4	Stage 5	All (Stage 4 + 5)
<b>Total Contract duration: up to 48 months</b>			
<b>KEs</b>	<b>30 staff months</b>	<b>2 staff months</b>	<b>32 staff months</b>
KE2	9 staff months	1 staff month	10 staff months
KE4	18 staff months	1 staff month	19 staff months
KE6	1 staff month	-	1 staff month
KE7	1 staff month	-	1 staff month
Design Experts (KE3, KE5)	1 staff months	-	1 staff months
<b>NKEs</b>	<b>70 staff months</b>	<b>3 staff months</b>	<b>73 staff months</b>
3 x NKE3	54 staff months	3 staff months	57 staff months
NKE5	16 staff months	-	16 staff months
<b>Support Staff</b>	<b>50 staff months</b>	<b>- staff months</b>	<b>50 staff months</b>
<b>Total Contract (time-based only)</b>	<b>150 staff months</b>	<b>5 staff months</b>	<b>155 staff months</b>

Prices adjusted according to b., c. or d. are considered for comparison purposes only but will not form the basis of the final contract price if awarded the contract.

For the lump sum parts of the contract, the evaluation committee has made no price adjustments as per ITC 23.3.

Optional services to be included in the proposals as per DS 20.3 were  considered  not considered for evaluation purposes.

As per DS 23.4 the offered prices were adjusted for the following reimbursable items: Optional Provisional Budget - necessary investigations and surveys. Reimbursable items were considered during financial evaluation as per DS 16.1.

As per DS 16.3 for the calculation of the Financial Proposal the following provisions regarding taxes and public duties directly attributable to the contract in the Employer's country were to be considered:

The Consultant shall be exempted from the payment of Value Added Tax (VAT) in the Employer's country directly related to the programme as per the VAT exemption for the BMLWE / KfW - Water/Wastewater Host Community Programme (BMZ No. 2018.6861.1 and BMZ NO. 2019.6898.1), noting that the VAT exemption for this phase III & IV has not yet been issued.

According to DS 24.1. taxes and public duties during financial evaluation have been treated in the following way:

- |                                     |                                   |     |
|-------------------------------------|-----------------------------------|-----|
| <input type="checkbox"/>            | Gross prices considered including |     |
| <input checked="" type="checkbox"/> | Net prices considered excluding   | VAT |
| <input type="checkbox"/>            | Prices adjusted for evaluation    |     |

The Technical and Financial Proposals including price corrections and adjustments made were then weighted as indicated in chapter 1 using the formula explained in detail in chapter 4.

The proposals were evaluated by a Tender Committee consisting of the PEA and the Tender Agent. The members of the Tender Committee are presented in Annexe 5.

During financial evaluation, no clarifications took place, see Annexe 3.

### 3. Corrections, Clarifications & Assessment of Financial Proposals

#### 3.1. Assessment of the Financial Proposals

##### 3.1.1. Assessment of JV CES & BTD

The evaluation commission made corrections and adjustments, if any as explained in chapter 2 to determine the evaluated price for comparison as shown in the table below.

**Table 2a – Time-based Price of the Financial Proposal**

Prices are  inclusive  exclusive of taxes, levies, excise duties

	Cost Item / component	Grand Total Basic Services	Comments/explanation
1	Read-out price in currency other than the EUR	–	
2	Conversion rate	–	Source / date of the rate: –
3	Read-out price in EUR	1.440.160,00 EUR	
4	Corrections as per ch. 2 a. i. – iii. above (arithmetical/computational errors) in EUR	–	
5	Corrections as per ch. 2 a. iv. above (discrepancies between technical / financial proposal) in EUR	–	No corrections required; 167.30 SM in the Financial Proposal matches the 167.30 SM stated in TECH-6B
6	<b>Total corrected price for time-based services in EUR</b>	<b>1.440.160,00 EUR</b>	<b>Price to be considered during contract negotiations</b>
7	Adjustments as per ch. 2. b. above (contract duration)	–	
8	Adjustments as per ch. 2 c. above (failure to reflect requested inputs)	–	
9	Adjustments as per ch. 2 d. above (lower input of key experts than requested)	–	No adjustments required; 156 SM proposed > 155 SM required (see Annex 4).
10	Adjustments as per ch. 2 for reimbursable items	–	
11	<b>Evaluated price for time-based services in EUR incl. corrections and adjustments if any</b>	<b>1.440.160,00 EUR</b>	

The final corrected and adjusted price (evaluated price) shown in the table above is used in the further evaluation steps. However, the corrections made as explained above need to be reflected in the contract in case of contract award (total corrected price), whereas the adjustments are made for comparison purposes during evaluation only. For details see Annex 4.

The evaluation commission made adjustments, if any as explained in chapter 2 to determine the evaluated price for comparison as shown in the table below.

**Table 2b – Lump sum Price of the Financial Proposal**

Price  inclusive of taxes, levies  exclusive of taxes, levies, excise duties

	Cost item / component	Grand Total Basic Services	Comments/explanation
1	Read-out price in currency other than the EUR	–	
2	Conversion rate	–	Source / date of the rate: –
3	Read-out price in EUR	1.159.962,50 EUR	
4	Adjustments as per ch. 2 for reimbursable items	100.00,00 EUR	Required as per Tender Documents, ITC 16.1
5	<b>Evaluated price for lump sum services in EUR, incl. adjustments if any</b>	<b>1.259.962,50 EUR</b>	

The final adjusted price (evaluated price) shown in the table above is used in the further evaluation steps. However, the adjustment is made for comparison purposes during evaluation only. For details see Annexe 4.

Overall impression of the suitability of the submitted proposal to the project requirements

The financial proposal addresses the requirements of the TOR:

entirely	<input checked="" type="checkbox"/>
with minor deviations	<input type="checkbox"/>
with major deviations	<input type="checkbox"/>

In summary the financial proposal is considered as  adequate  not adequate.

The following shortcomings have to be addressed during contract negotiations if the bidder was to be invited:

- Financial offer mentions: "In case of delays of any of the project phases beyond the Consultant's responsibility and/or control, the respective additional costs will subsequently exceed the calculated budget and shall be subject to further negotiations."
- No Separate FIN-2 Sheets submitted for Stages.

The detailed financial assessment is provided in Annexe 4.

### 3.1.2. Assessment of JV Artélia & WET

The evaluation commission made corrections and adjustments, if any as explained in chapter 2 to determine the evaluated price for comparison as shown in the table below.

**Table 2a – Time-based Price of the Financial Proposal**

Prices are  inclusive  exclusive of taxes, levies, excise duties

	Cost item / component	Grand Total Basic Services	Comments/explanation
1	Read-out price in currency other than the EUR	–	
2	Conversion rate	–	Source / date of the rate: –
3	Read-out price in EUR	1.295.367,50 EUR	
4	Corrections as per ch. 2 a. i. – iii. above (arithmetical/computational errors) in EUR	–	
5	Corrections as per ch. 2 a. iv. above (discrepancies between technical / financial proposal) in EUR	–	No corrections required; 155 SM consistent with TECH-6B (Annex 4); no adjustment for hybrid-workshop equipment needed (see Technical Evaluation Report, 4.1.2), as not priced by other bidders.
6	<b>Total corrected price for time-based services in EUR</b>	<b>1.295.367,50 EUR</b>	<b>Price to be considered during contract negotiations</b>
7	Adjustments as per ch. 2. b. above (contract duration)	–	
8	Adjustments as per ch. 2 c. above (failure to reflect requested inputs)	–	
9	Adjustments as per ch. 2 d. above (lower input of key experts than requested)	–	No adjustments required; 156 SM proposed > 155 SM required (see Annex 4).
10	Adjustments as per ch. 2 for reimbursable items	–	
11	<b>Evaluated price for time-based services in EUR incl. corrections and adjustments if any</b>	<b>1.295.367,50 EUR</b>	

The final corrected and adjusted price (evaluated price) shown in the table above is used in the further evaluation steps. However, the corrections made as explained above need to be reflected in the contract in case of contract award (total corrected price), whereas the adjustments are made for comparison purposes during evaluation only. For details see Annexe 4.

The evaluation commission made adjustments, if any as explained in chapter 2 to determine the evaluated price for comparison as shown in the table below.

**Table 2b – Lump sum Price of the Financial Proposal**

Price  inclusive of taxes, levies  exclusive of taxes, levies, excise duties

	Cost Item / component	Grand Total Basic Services	Comments/explanation
1	Read-out price in currency other than the EUR	–	
2	Conversion rate	–	Source / date of the rate: –
3	Read-out price in EUR	723.425,00 EUR	
4	Adjustments as per ch. 2 for reimbursable items	100.00,00 EUR	Required as per Tender Documents, ITC 16.1
5	<b>Evaluated price for lump sum services in EUR, incl. adjustments if any</b>	<b>823.425,00 EUR</b>	

The final adjusted price (evaluated price) shown in the table above is used in the further evaluation steps. However, the adjustment is made for comparison purposes during evaluation only. For details see Annexe 4.

Overall impression of the suitability of the submitted proposal to the project requirements

The financial proposal addresses the requirements of the TOR:

entirely	<input checked="" type="checkbox"/>
with minor deviations	<input type="checkbox"/>
with major deviations	<input type="checkbox"/>

In summary the financial proposal is considered as  adequate  not adequate.

The following shortcomings have to be addressed during contract negotiations if the bidder was to be invited:

- Clause on registration to be discussed; the foreign member is not obliged to open a local office unless legally required or requested by the Client; associated costs and delays lie with the Client; and
- No Separate FIN-2 Sheets submitted for Stages.

The detailed financial assessment is provided in Annexe 4.

### 3.1.3. Assessment of JV Fichtner & Khoury

The evaluation commission made corrections and adjustments, if any as explained in chapter 2 to determine the evaluated price for comparison as shown in the table below.

**Table 2a – Time-based Price of the Financial Proposal**

Prices are  inclusive  exclusive of taxes, levies, excise duties

	Cost item / component	Grand Total Basic Services	Comments/explanation
1	Read-out price in currency other than the EUR	--	
2	Conversion rate	--	Source / date of the rate: --
3	Read-out price in EUR	1.392.600,00 EUR	
4	Corrections as per ch. 2 a. i. – iii. above (arithmetical/computational errors) in EUR	--	
5	Corrections as per ch. 2 a. iv. above (discrepancies between technical / financial proposal) in EUR	--	No corrections required; 153 SM in the Financial Proposal matches the 153 SM stated in TECH-6B
6	<b>Total corrected price for time-based services in EUR</b>	<b>1.392.600,00 EUR</b>	<b>Price to be considered during contract negotiations</b>
7	Adjustments as per ch. 2. b. above (contract duration)	--	
8	Adjustments as per ch. 2 c. above (failure to reflect requested inputs)	--	
9	Adjustments as per ch. 2 d. above (lower input of key experts than requested)	26.750,00 EUR	Corrections applied in accordance with RfP, ITC 14.1.4: $(T_{min} - T_1) \times R_{max} = (155 \text{ SM} - 154 \text{ SM}) \times 26,750.00 \text{ EUR}$ to adjust for the minimum staff input (see Technical Evaluation Report, 3.2.5). No corrections applied for minor deviation regarding international staff presence in Lebanon, as TOR 6.5 does not explicitly require that the minimum time be met by each expert individually (combined input of all international experts fulfils requirement).
10	Adjustments as per ch. 2 for reimbursable items	--	
11	<b>Evaluated price for time-based services in EUR incl. corrections and adjustments if any</b>	<b>1.419.350,00 EUR</b>	

The final corrected and adjusted price (evaluated price) shown in the table above is used in the further evaluation steps. However, the corrections made as explained above need to be reflected in the contract in case of contract award (total corrected price), whereas the adjustments are made for comparison purposes during evaluation only. For details see Annexe 4.

The evaluation commission made adjustments, if any as explained in chapter 2 to determine the evaluated price for comparison as shown in the table below.

**Table 2b – Lump sum Price of the Financial Proposal**

Price  inclusive of taxes, levies  exclusive of taxes, levies, excise duties

	Cost item / component	Grand Total Basic Services	Comments/explanation
1	Read-out price in currency other than the EUR	–	
2	Conversion rate	–	Source / date of the rate: –
3	Read-out price in EUR	807.020,00 EUR	
4	Adjustments as per ch. 2 for reimbursable items	100.00,00 EUR	Required as per Tender Documents, ITC 16.1
5	<b>Evaluated price for lump sum services in EUR, incl. adjustments if any</b>	<b>907.020,00 EUR</b>	

The final adjusted price (evaluated price) shown in the table above is used in the further evaluation steps. However, the adjustment is made for comparison purposes during evaluation only. For details see Annexe 4.

Overall impression of the suitability of the submitted proposal to the project requirements

The financial proposal addresses the requirements of the TOR:

entirely	<input checked="" type="checkbox"/>
with minor deviations	<input type="checkbox"/>
with major deviations	<input type="checkbox"/>

In summary the financial proposal is considered as  adequate  not adequate.

The following shortcomings have to be addressed during contract negotiations if the bidder was to be invited:

- The bidder requested "In accordance to the Terms of Reference and clarification received we request to discuss and to determine the final payment plan during the contract negotiation phase" although payment terms are non-negotiable.
- Contradicting information regarding taxes: VAT not applicable but 11% VAT calculated.
- Terms of Engagement to be discussed.

The detailed financial assessment is provided in Annexe 4.

### 3.2. Overview of Applied Prices for Evaluation

The following table contrasts the original overall read-out price in EUR (incl. time based and lump sum if any) with the overall price after evaluation inclusive of corrections, adjustments, and clarifications, if any.

**Table 3 – Overview of Read-out and Evaluated Prices**

<b>Name of bidder</b>	<b>Read-out overall price after conversion if any in EUR</b>	<b>Evaluated price in EUR incl. time based &amp; lump sum components and corrections &amp; adjustments if any</b>
<b>JV CES &amp; BTD</b>	2.700.122,50 EUR	2.700.122,50 EUR
<b>JV Artélia &amp; WET</b>	2.118.792,50 EUR	2.118.792,50 EUR
<b>JV Fichtner &amp; Khoury</b>	2.299.620,00 EUR	2.326.371,00 EUR

#### 4. Combined Evaluation and Recommendation for Award

The combined evaluation as indicated in 26.1 of the Data Sheet (DS) of the Conditions for Tender (CoT) is as follows

- Weight of the Technical Proposal (WT)
- Weight of the Financial Proposal (WF)

70 %
30 %

whereas

$PT = WT * T$ , with

PT = weighted technical score (points) of the technical Proposal,

WT = weight (factor) of the technical Proposal

T = technical score (points) as per technical evaluation

$PF = WF * (Co/C) * 100$ , with

PF = weighted financial score (points) of the Financial Proposal,

WF = weight (factor) of the financial proposal

Co = lowest evaluated price (monetary units) of all financial Proposals.

C = evaluated price (monetary units) of the Financial Proposal,

$P = PT + PF$  and whereas  $WT + WF = 1$ .

Below are the results of the combined evaluation of the technical and financial proposals.

**Table 4 – Results of the Combined Evaluation of the Technical & Financial Proposals**

Rank	Name of Bidder	Technical score (T)	Weighted technical score (PT)	Evaluated overall price (C) <sup>2</sup>	Weighted financial score (PF)	Total score (P)	Contd. eligibility <sup>3</sup>
1	JV Artélia & WET	76,79375	53,75563	2.118.792,50 EUR	30,00	83,76	Yes
2	JV CES & BTD	83,4500	58,415	2.700.122,50 EUR	23,54	81,96	n/a
3	JV Fichtner & Khoury	75,5125	52,85875	2.326.371,00 EUR	27,32	80,18	n/a

As a result of the technical and financial evaluation and the subsequent positive verification of the continued eligibility and qualification it is recommended to invite

***JV Artélia & WET***

for pre-award discussions subject to the prior confirmation of the availability of all proposed key staff as per ITC 29.3 and on the basis of its financial offer amounting to:

**Total price time-based component 1.295.367,50 EUR and**

**Total price lump sum component 823.425,00 EUR<sup>4</sup>.**

Beirut, 12.11.2025

Name(s)

Eng. Ghada Rida (Committee Member)

Eng. Randa Daher (Committee Member)

Mr. Younis Jaramani (Committee Member)

Eng. Suzy Hoayek (Observer appointed by MoEW)

Sophia von Dobschütz (Tender Agent)

Signature(s)

<sup>2</sup> after conversion in EUR incl. time based & lump sum components as well as corrections & adjustments if any.

<sup>3</sup> Continued eligibility and qualification as per ITC 27 FORM E/Qual to be verified for the first ranked bidder only, if ineligible continue with second ranked bidder etc. and provide explanation

<sup>4</sup> including Other Optional Costs of up to 100.000,00 EUR as Provisional Budget 1 for necessary investigations & surveys

## 5. Topics for Pre-award Discussions

When entering into contract negotiations with the recommended bidder the following items should be clarified and finally agreed upon:

Open issues from technical evaluation	<p>Aspects from the technical offer to be covered during Inception Phase:</p> <ul style="list-style-type: none"> <li>• Tight overall time schedule acknowledged in the technical offer, but no practical mitigation / contingency measures proposed;</li> <li>• Project Management did not include in the technical offer a structured oversight approach (time, budget, contract, reporting), and tools to track indicators were missing;</li> <li>• The technical offer lacked a proactive delay mechanisms;</li> <li>• The technical offer lacked a structured risk mitigation strategy; and</li> <li>• The technical offer did not include information on data ownership and hand-over.</li> </ul> <p>► During PAD, the bidder shall confirm to address these aspects with particular care during the Inception Phase.</p> <p>Stage 1: The technical offer overestimated tasks related to the E&amp;S baseline (not required for all investment measures in Stage 1, but rather in Stage 2). At the same time, it underestimated the general scope of Stage 1; for example, it remains unclear whether site visits will be conducted during this phase.</p> <p>► During PAD, the bidder shall submit a revised approach for Stage 1.</p> <p>Stage 2: The technical offer suggested additional concept designs as part of Stage 2, which goes beyond the TOR, and incorrectly assumed that surveys would need to be tendered via the PEA. Furthermore, it remained unclear whether E&amp;S Scoping will be conducted by the Consultant or merely overseen.</p> <p>► During PAD, the bidder shall submit a revised approach for Stage 2.</p> <p>The bidder had assumed that "logistical costs for the organization of work meetings and workshops including costs of hiring rooms if necessary, transportation of participants lunches and refreshments, any allowances to be paid to participants (excluded Consultant team), etc. will be borne by the Client" However, the TOR clearly specifies that "All physical workshops and meetings shall be conducted within the premises of BMLWE and / or MoEW. Nevertheless, the Consult must ensure all equipment for conducting the work-shop also in a hybrid manner (e.g. projector, audio- &amp; video facilities / tool, WiFi connection, etc.) ensuring good virtual working workshop environment."</p> <p>► During PAD, the bidder shall confirm that the provisions of the TORs regarding virtual workshops are satisfactory fulfilled.</p>
Open issues from financial evaluation	<p>Clause on registration to be discussed; the foreign member is not obliged to open a local office unless legally required or requested by the Client; associated costs and delays lie with the Client.</p> <p>► During PAD, the bidder shall outline its intention behind statement.</p> <p>No Separate FIN-2 Sheets submitted for Stages.</p> <p>► During PAD, the bidder shall submit separate sheets for each stage due to transparency reasons.</p>
Open tax issues etc.	Not applicable
Any additional open issues suggested by the Bidder	

## **Annexes**

**Annexe 1**

**1A – PEA Approval of the Technical Evaluation Report**

## Sophia von Dobschütz

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**From:** m.daher63@gmail.com  
**Sent:** Dienstag, 30. September 2025 10:45  
**To:** Sophia von Dobschütz  
**Cc:** Rabih.khalife@ebml.gov.lb; ghadarida.kfw@gmail.com; leonard.dlubatz@kfw.de; farid.ashour@kfw.de; paul.skayem@kfw.de; younisjaramani@hotmail.com; Randadaher1@gmail.com; 'Suzy Hoayek'; azoghby88.kfw@gmail.com; samiabinader@gmail.com  
**Subject:** RE: 510703 - LEB - HCP III & IV, IC - Technical Evaluation Results

Dear Sophia,

Thank you very much for the excellently prepared Technical Evaluation Report.

Please find via the following WeTransfer link <https://we.tl/t-IaMynkwD3s> the signed version of the full Technical Evaluation Report, including page 24 duly signed by the BMLWE Technical Committee.

Kindly proceed to request KfW's official no-objection to the Technical Evaluation Report. Once received, we can coordinate to schedule the session inviting all shortlisted applicants to attend the opening of the qualified bidders' financial envelopes.

In the meantime, please amend the draft notification letters to bidders as follows:

- For bidders who successfully achieved the required score: Add "(≥ 75)" in the column titled "Qualified for Financial Opening".
- For bidders who did not meet the required score: Replace the sentence "The technical evaluation scores for your offer are as follows" with "The technical evaluation score for your offer is as follows".

Best Regards,

Maroun.

---

**From:** Sophia von Dobschütz <[sophia@dobschuetz-consult.de](mailto:sophia@dobschuetz-consult.de)>  
**Sent:** Monday, September 22, 2025 8:48 AM  
**To:** [m.daher63@gmail.com](mailto:m.daher63@gmail.com) <[m.daher63@gmail.com](mailto:m.daher63@gmail.com)>  
**Cc:** [Rabih.khalife@ebml.gov.lb](mailto:Rabih.khalife@ebml.gov.lb) <[Rabih.khalife@ebml.gov.lb](mailto:Rabih.khalife@ebml.gov.lb)>; [ghadarida.kfw@gmail.com](mailto:ghadarida.kfw@gmail.com) <[ghadarida.kfw@gmail.com](mailto:ghadarida.kfw@gmail.com)>; [leonard.dlubatz@kfw.de](mailto:leonard.dlubatz@kfw.de) <[leonard.dlubatz@kfw.de](mailto:leonard.dlubatz@kfw.de)>; [farid.ashour@kfw.de](mailto:farid.ashour@kfw.de) <[farid.ashour@kfw.de](mailto:farid.ashour@kfw.de)>; [paul.skayem@kfw.de](mailto:paul.skayem@kfw.de) <[paul.skayem@kfw.de](mailto:paul.skayem@kfw.de)>; [younisjaramani@hotmail.com](mailto:younisjaramani@hotmail.com) <[younisjaramani@hotmail.com](mailto:younisjaramani@hotmail.com)>; [Randadaher1@gmail.com](mailto:Randadaher1@gmail.com) <[Randadaher1@gmail.com](mailto:Randadaher1@gmail.com)>; 'Suzy Hoayek' <[suzy.hoayek@gmail.com](mailto:suzy.hoayek@gmail.com)>; [azoghby88.kfw@gmail.com](mailto:azoghby88.kfw@gmail.com) <[azoghby88.kfw@gmail.com](mailto:azoghby88.kfw@gmail.com)>; [samiabinader@gmail.com](mailto:samiabinader@gmail.com) <[samiabinader@gmail.com](mailto:samiabinader@gmail.com)>  
**Subject:** RE: 510703 - LEB - HCP III & IV, IC - Technical Evaluation Results

Dear Maroun,

Once again, thank you for the very fruitful and open discussions on the technical evaluation last Friday.

As promised, I have finalized the Technical Evaluation Report and look forward to receiving the signed version from the Technical Committee. Please find the full report available for download [here](#), the signature page is Page 24.

For your convenience, I am also attaching a version of the report showing the modifications in track-changes, to facilitate review of the changes made since the last version shared.

In addition, I have prepared draft letters for notifying the bidders of the results following the technical evaluation. Once all approvals and no-objections are in place, we will only need to insert the details for the financial offer opening.

I look forward to receiving the signed Technical Evaluation Report as well as BMLWE's approval, so that we may proceed to request KfW's official no-objection.

Sending many greetings,

Sophia

**From:** Sophia von Dobschütz  
**Sent:** Dienstag, 16. September 2025 17:13  
**To:** 'm.daher63@gmail.com' <m.daher63@gmail.com>  
**Cc:** [Rabih.khalife@ebml.gov.lb](mailto:Rabih.khalife@ebml.gov.lb); [ghadarida.kfw@gmail.com](mailto:ghadarida.kfw@gmail.com); [leonard.dlubatz@kfw.de](mailto:leonard.dlubatz@kfw.de); [farid.ashour@kfw.de](mailto:farid.ashour@kfw.de); [paul.skayem@kfw.de](mailto:paul.skayem@kfw.de); [younisjaramani@hotmail.com](mailto:younisjaramani@hotmail.com); [Randadaher1@gmail.com](mailto:Randadaher1@gmail.com); 'Suzy Hoayek' <[suzy.hoayek@gmail.com](mailto:suzy.hoayek@gmail.com)>; [azoghby88.kfw@gmail.com](mailto:azoghby88.kfw@gmail.com); [samiabinader@gmail.com](mailto:samiabinader@gmail.com)  
**Subject:** RE: 510703 - LEB - HCP III & IV, IC - Technical Evaluation Results

Dear Maroun,

Thank you for sharing the good news. Coming Friday, 19 September 2025 at 11:30 AM Beirut time works perfectly for me. I will send out a calendar invitation with the MS Teams link shortly.

Sending many greetings,

Sophia

**From:** [m.daher63@gmail.com](mailto:m.daher63@gmail.com) <m.daher63@gmail.com>  
**Sent:** Dienstag, 16. September 2025 15:51  
**To:** Sophia von Dobschütz <[sophia@dobschuetz-consult.de](mailto:sophia@dobschuetz-consult.de)>  
**Cc:** [Rabih.khalife@ebml.gov.lb](mailto:Rabih.khalife@ebml.gov.lb); [ghadarida.kfw@gmail.com](mailto:ghadarida.kfw@gmail.com); [leonard.dlubatz@kfw.de](mailto:leonard.dlubatz@kfw.de); [farid.ashour@kfw.de](mailto:farid.ashour@kfw.de); [paul.skayem@kfw.de](mailto:paul.skayem@kfw.de); [younisjaramani@hotmail.com](mailto:younisjaramani@hotmail.com); [Randadaher1@gmail.com](mailto:Randadaher1@gmail.com); 'Suzy Hoayek' <[suzy.hoayek@gmail.com](mailto:suzy.hoayek@gmail.com)>; [azoghby88.kfw@gmail.com](mailto:azoghby88.kfw@gmail.com); [samiabinader@gmail.com](mailto:samiabinader@gmail.com)  
**Subject:** RE: 510703 - LEB - HCP III & IV, IC - Technical Evaluation Results

Dear Sophia,

Thank you for your update and for sharing the bidders' responses along with the revised documentation. We appreciate your prompt follow-up and thorough review.

Kindly note that the Technical Evaluation Committee has reviewed the Technical Evaluation Report you submitted by you concerning the IC tender for HCP Phases 3&4.

To proceed, we would like to propose holding a joint online meeting on Friday, 19 September 2025 at 11:30 AM Beirut local time to discuss some points arising from the evaluation results. Please let us know if this timing is convenient for you, or if you would prefer an alternative.

Looking forward to our discussion.

Best Regards,

Maroun.

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**From:** Sophia von Dobschütz <[sophia@dobschuetz-consult.de](mailto:sophia@dobschuetz-consult.de)>  
**Sent:** Friday, September 12, 2025 11:38 AM  
**To:** [m.daher63@gmail.com](mailto:m.daher63@gmail.com) <[m.daher63@gmail.com](mailto:m.daher63@gmail.com)>  
**Cc:** [Rabih.khalife@ebml.gov.lb](mailto:Rabih.khalife@ebml.gov.lb) <[Rabih.khalife@ebml.gov.lb](mailto:Rabih.khalife@ebml.gov.lb)>;  
[ghadarida.kfw@gmail.com](mailto:ghadarida.kfw@gmail.com) <[ghadarida.kfw@gmail.com](mailto:ghadarida.kfw@gmail.com)>;  
[younisjaramani@hotmail.com](mailto:younisjaramani@hotmail.com) <[younisjaramani@hotmail.com](mailto:younisjaramani@hotmail.com)>;  
[Randadaher1@gmail.com](mailto:Randadaher1@gmail.com) <[Randadaher1@gmail.com](mailto:Randadaher1@gmail.com)>;  
[suzy.hoayek@gmail.com](mailto:suzy.hoayek@gmail.com) <[suzy.hoayek@gmail.com](mailto:suzy.hoayek@gmail.com)>;  
[azoghby88.kfw@gmail.com](mailto:azoghby88.kfw@gmail.com) <[azoghby88.kfw@gmail.com](mailto:azoghby88.kfw@gmail.com)>;  
[samiabinader@gmail.com](mailto:samiabinader@gmail.com) <[samiabinader@gmail.com](mailto:samiabinader@gmail.com)>;  
[leonard.dlubatz@kfw.de](mailto:leonard.dlubatz@kfw.de) <[leonard.dlubatz@kfw.de](mailto:leonard.dlubatz@kfw.de)>; [farid.ashour@kfw.de](mailto:farid.ashour@kfw.de) <[farid.ashour@kfw.de](mailto:farid.ashour@kfw.de)>;  
[paul.skayem@kfw.de](mailto:paul.skayem@kfw.de) <[paul.skayem@kfw.de](mailto:paul.skayem@kfw.de)>;  
[kathi.brandenburger@kfw.de](mailto:kathi.brandenburger@kfw.de) <[kathi.brandenburger@kfw.de](mailto:kathi.brandenburger@kfw.de)>  
**Subject:** RE: 510703 - LEB - HCP III & IV, IC - Technical Evaluation Results

Dear Maroun,

I hope this email finds you well.

I'm happy to provide you with a brief update on recent developments regarding the clarification requests sent to JV Artélia and JV Fichtner. Both bidders submitted their responses well ahead of the deadline. I have reviewed the submitted documents and can confirm that everything is in line and compliant.

As a result, both bidders have now successfully passed the formal assessment / preliminary examination. I have updated the Evaluation Matrix and the Technical Evaluation Report accordingly, and I'm attaching the bidders' responses for your reference.

I'm now waiting for your confirmation that the Technical Evaluation Committee has completed its internal review, so that we can proceed to schedule our joint online meeting to further discuss the evaluation results and the updated matrix.

Sending many greetings,

Sophia

**From:** [kathi.brandenburger@kfw.de](mailto:kathi.brandenburger@kfw.de) <[kathi.brandenburger@kfw.de](mailto:kathi.brandenburger@kfw.de)>  
**Sent:** Freitag, 5. September 2025 10:53  
**To:** Sophia von Dobschütz <[sophia@dobschuetz-consult.de](mailto:sophia@dobschuetz-consult.de)>  
**Cc:** [Rabih.khalife@ebml.gov.lb](mailto:Rabih.khalife@ebml.gov.lb); [ghadarida.kfw@gmail.com](mailto:ghadarida.kfw@gmail.com); [leonard.dlubatz@kfw.de](mailto:leonard.dlubatz@kfw.de); [farid.ashour@kfw.de](mailto:farid.ashour@kfw.de); [paul.skayem@kfw.de](mailto:paul.skayem@kfw.de); [younisjaramani@hotmail.com](mailto:younisjaramani@hotmail.com); [Randadaher1@gmail.com](mailto:Randadaher1@gmail.com); [suzy.hoayek@gmail.com](mailto:suzy.hoayek@gmail.com); [azoghby88.kfw@gmail.com](mailto:azoghby88.kfw@gmail.com); [samiabinader@gmail.com](mailto:samiabinader@gmail.com); [m.daher63@gmail.com](mailto:m.daher63@gmail.com)  
**Subject:** AW: 510703 - LEB - HCP III & IV, IC - Technical Evaluation Results

Dear Sophia,

Thank you for your e-mail.

Please proceed, no comments from my side.

Kind regards,

Kathi

**Von:** Sophia von Dobschütz <[sophia@dobschuetz-consult.de](mailto:sophia@dobschuetz-consult.de)>  
**Gesendet:** Freitag, 5. September 2025 06:18  
**An:** Brandenburger, Kathi <[kathi.brandenburger@kfw.de](mailto:kathi.brandenburger@kfw.de)>  
**Cc:** [Rabih.khalife@ebml.gov.lb](mailto:Rabih.khalife@ebml.gov.lb); [ghadarida.kfw@gmail.com](mailto:ghadarida.kfw@gmail.com); Dlubatz, Leonard <[leonard.dlubatz@kfw.de](mailto:leonard.dlubatz@kfw.de)>; Ashour, Farid <[farid.ashour@kfw.de](mailto:farid.ashour@kfw.de)>; Skayem, Paul <[paul.skayem@kfw.de](mailto:paul.skayem@kfw.de)>; [younisjaramani@hotmail.com](mailto:younisjaramani@hotmail.com); [Randadaher1@gmail.com](mailto:Randadaher1@gmail.com); 'Suzy Hoayek' <[suzy.hoayek@gmail.com](mailto:suzy.hoayek@gmail.com)>; [azoghby88.kfw@gmail.com](mailto:azoghby88.kfw@gmail.com); [samiabinader@gmail.com](mailto:samiabinader@gmail.com); [m.daher63@gmail.com](mailto:m.daher63@gmail.com)  
**Betreff:** RE: 510703 - LEB - HCP III & IV, IC - Technical Evaluation Results

Dear Kathi,

Based on the approval below, please find attached the two clarification requests during evaluation that we intend to send to the bidders:

- JV Artélia
- JV Fichtner

I look forward to receiving KfW's confirmation before proceeding to share them with the respective bidders.

Sending many greetings,

Sophia

**From:** [m.daher63@gmail.com](mailto:m.daher63@gmail.com) <[m.daher63@gmail.com](mailto:m.daher63@gmail.com)>  
**Sent:** Donnerstag, 4. September 2025 16:22  
**To:** Sophia von Dobschütz <[sophia@dobschuetz-consult.de](mailto:sophia@dobschuetz-consult.de)>  
**Cc:** [Rabih.khalife@ebml.gov.lb](mailto:Rabih.khalife@ebml.gov.lb); [ghadarida.kfw@gmail.com](mailto:ghadarida.kfw@gmail.com); [leonard.dlubatz@kfw.de](mailto:leonard.dlubatz@kfw.de); [farid.ashour@kfw.de](mailto:farid.ashour@kfw.de); [paul.skayem@kfw.de](mailto:paul.skayem@kfw.de); [younisjaramani@hotmail.com](mailto:younisjaramani@hotmail.com); [Randadaher1@gmail.com](mailto:Randadaher1@gmail.com); 'Suzy Hoayek' <[suzy.hoayek@gmail.com](mailto:suzy.hoayek@gmail.com)>; [azoghby88.kfw@gmail.com](mailto:azoghby88.kfw@gmail.com); [samiabinader@gmail.com](mailto:samiabinader@gmail.com)  
**Subject:** RE: 510703 - LEB - HCP III & IV, IC - Technical Evaluation Results

Dear Sophia,

Thank you very much for your detailed clarification regarding the applicability of Appendix 1 to the Declaration of Undertaking. Your explanation is clear and greatly appreciated.

On this basis, the BMLWE Technical Evaluation Committee confirms its agreement with your interpretation and approves proceeding with the submission of the clarification requests, as previously shared, to (JV) Artelia & WET and (JV) Fichtner & Khoury.

Best Regards,

Maroun.

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**From:** Sophia von Dobschütz <[sophia@dobschuetz-consult.de](mailto:sophia@dobschuetz-consult.de)>  
**Sent:** Thursday, September 4, 2025 1:11 PM  
**To:** [m.daher63@gmail.com](mailto:m.daher63@gmail.com) <[m.daher63@gmail.com](mailto:m.daher63@gmail.com)>  
**Cc:** [Rabih.khalife@ebml.gov.lb](mailto:Rabih.khalife@ebml.gov.lb) <[Rabih.khalife@ebml.gov.lb](mailto:Rabih.khalife@ebml.gov.lb)>; [ghadarida.kfw@gmail.com](mailto:ghadarida.kfw@gmail.com) <[ghadarida.kfw@gmail.com](mailto:ghadarida.kfw@gmail.com)>;

[leonard.dlubatz@kfw.de](mailto:leonard.dlubatz@kfw.de) <[leonard.dlubatz@kfw.de](mailto:leonard.dlubatz@kfw.de)>; [farid.ashour@kfw.de](mailto:farid.ashour@kfw.de) <[farid.ashour@kfw.de](mailto:farid.ashour@kfw.de)>;  
[paul.skayem@kfw.de](mailto:paul.skayem@kfw.de) <[paul.skayem@kfw.de](mailto:paul.skayem@kfw.de)>;  
[younisjaramani@hotmail.com](mailto:younisjaramani@hotmail.com) <[younisjaramani@hotmail.com](mailto:younisjaramani@hotmail.com)>;  
[Randadaher1@gmail.com](mailto:Randadaher1@gmail.com) <[Randadaher1@gmail.com](mailto:Randadaher1@gmail.com)>; 'Suzy Hoayek' <[suzy.hoayek@gmail.com](mailto:suzy.hoayek@gmail.com)>;  
[azoghby88.kfw@gmail.com](mailto:azoghby88.kfw@gmail.com) <[azoghby88.kfw@gmail.com](mailto:azoghby88.kfw@gmail.com)>;  
[samiabinader@gmail.com](mailto:samiabinader@gmail.com) <[samiabinader@gmail.com](mailto:samiabinader@gmail.com)>

**Subject:** RE: 510703 - LEB - HCP III & IV, IC - Technical Evaluation Results

Dear Maroun,

Thank you very much for your message and the update regarding the internal review process. I'll be happy to arrange for the upcoming discussion once the Committee is ready. Regarding the clarifications during evaluation and the additional point raised on the missing Appendix 1 to the Declaration of Undertaking for:

- JV CES & BTD
- JV Fichtner & Houry

I have double-checked the submissions and please allow me to clarify the underlying requirement based on section 2.5 of the DoU:

*"Contractors based in Annex I countries ([EU list of non-cooperative jurisdictions](#)) must submit a fully completed and legally countersigned declaration of tax conformity (Appendix 1...). For contractors based in countries not listed as Annex I countries, only the Declaration of Undertaking must be submitted, and not the declaration of tax conformity."*

Germany and Lebanon are not listed in the EU Annex I list of non-cooperative jurisdictions. Therefore, for bidders based in these countries, submission of Appendix 1 is not required. This explains why CES and Fichtner did not submit Appendix 1 - and in fact, they were not required to do so. While some bidders submit and sign also Appendix 1 voluntarily (out of caution or uncertainty), its absence in this case is fully compliant with the instructions.

Germany and Lebanon are not included in the EU Annex I list of non-cooperative jurisdictions. Therefore, bidders based in these countries are not required to submit Appendix 1. This explains why CES and Fichtner did not include it - and in fact, they were not required to do so. Some bidders still submit / sign Appendix 1 voluntarily (out of caution or misunderstanding), but it is not mandatory if the [EU list of non-cooperative jurisdictions](#) does not apply to them.

I hope this clarifies the issue? Please kindly confirm if you and the Committee agree with this interpretation so that I may proceed to send the clarification requests (as previously shared) to JV Fichtner and JV Artélia.

Sending many greetings,

Sophia

**From:** [m.daher63@gmail.com](mailto:m.daher63@gmail.com) <[m.daher63@gmail.com](mailto:m.daher63@gmail.com)>

**Sent:** Mittwoch, 3. September 2025 14:29

**To:** Sophia von Dobschütz <[sophia@dobschuetz-consult.de](mailto:sophia@dobschuetz-consult.de)>

**Cc:** [Rabih.khalife@ebml.gov.lb](mailto:Rabih.khalife@ebml.gov.lb); [ghadarida.kfw@gmail.com](mailto:ghadarida.kfw@gmail.com); [leonard.dlubatz@kfw.de](mailto:leonard.dlubatz@kfw.de); [farid.ashour@kfw.de](mailto:farid.ashour@kfw.de); [paul.skayem@kfw.de](mailto:paul.skayem@kfw.de); [younisjaramani@hotmail.com](mailto:younisjaramani@hotmail.com); [Randadaher1@gmail.com](mailto:Randadaher1@gmail.com); 'Suzy Hoayek' <[suzy.hoayek@gmail.com](mailto:suzy.hoayek@gmail.com)>; [azoghby88.kfw@gmail.com](mailto:azoghby88.kfw@gmail.com); [samiabinader@gmail.com](mailto:samiabinader@gmail.com)

**Subject:** RE: 510703 - LEB - HCP III & IV, IC - Technical Evaluation Results

Dear Sophia,

Thank you for sharing the Technical Evaluation Report and the Results Matrix for the HCP III & IV IC tender.

The Technical Evaluation Committee is currently reviewing the submitted documents. Upon completion of this review, the Committee will convene internally to discuss the evaluation findings. Following this internal meeting, the Committee will request to schedule an online meeting with you to further discuss the outcomes of the technical evaluation and the Results Matrix.

In the meantime, the Committee kindly asks you to proceed with submitting clarification requests to the following shortlisted applicants to complete the assessment of their responsiveness:

- JV Artelia & WET
- JV Fichtner & Khoury

Additionally, the Committee has identified a missing document that should be requested from:

- JV CES & BTD
- JV Fichtner & Khoury

Specifically, the missing item pertains to the Appendix 1 of the Declaration of Undertaking, which includes the Declaration of Tax Conformity and the Binding Confirmation for Legal Persons. This document shall be signed by the above shortlisted applicants. Kindly incorporate this point into the clarification requests to be submitted to the respective applicants.

Thank you for your continued support.

Best Regards,

Maroun.

**From:** Sophia von Dobschütz <[sophia@dobschuetz-consult.de](mailto:sophia@dobschuetz-consult.de)>  
**Sent:** Tuesday, September 2, 2025 8:19 AM  
**To:** [m.daher63@gmail.com](mailto:m.daher63@gmail.com) <[m.daher63@gmail.com](mailto:m.daher63@gmail.com)>; [samiabinader@gmail.com](mailto:samiabinader@gmail.com) <[samiabinader@gmail.com](mailto:samiabinader@gmail.com)>  
**Cc:** [Rabih.khalife@ebml.gov.lb](mailto:Rabih.khalife@ebml.gov.lb) <[Rabih.khalife@ebml.gov.lb](mailto:Rabih.khalife@ebml.gov.lb)>;  
[ghadarida.kfw@gmail.com](mailto:ghadarida.kfw@gmail.com) <[ghadarida.kfw@gmail.com](mailto:ghadarida.kfw@gmail.com)>;  
[azoghby88.kfw@gmail.com](mailto:azoghby88.kfw@gmail.com) <[azoghby88.kfw@gmail.com](mailto:azoghby88.kfw@gmail.com)>;  
[younisjaramani@hotmail.com](mailto:younisjaramani@hotmail.com) <[younisjaramani@hotmail.com](mailto:younisjaramani@hotmail.com)>;  
[Randadaher1@gmail.com](mailto:Randadaher1@gmail.com) <[Randadaher1@gmail.com](mailto:Randadaher1@gmail.com)>; 'Suzy Hoayek' <[suzy.hoayek@gmail.com](mailto:suzy.hoayek@gmail.com)>;  
[farid.ashour@kfw.de](mailto:farid.ashour@kfw.de) <[farid.ashour@kfw.de](mailto:farid.ashour@kfw.de)>; [paul.skayem@kfw.de](mailto:paul.skayem@kfw.de) <[paul.skayem@kfw.de](mailto:paul.skayem@kfw.de)>;  
[leonard.dlubatz@kfw.de](mailto:leonard.dlubatz@kfw.de) <[leonard.dlubatz@kfw.de](mailto:leonard.dlubatz@kfw.de)>; [kathi.brandenburger@kfw.de](mailto:kathi.brandenburger@kfw.de) <[kathi.brandenburger@kfw.de](mailto:kathi.brandenburger@kfw.de)>  
**Subject:** RE: 510703 - LEB - HCP III & IV, IC - Technical Evaluation Results

Dear Maroun & Sami,

As already indicated, please find attached the draft Requests for Clarification to be sent to:

- JV Artélia
- JV Fichtner

Both requests address administrative aspects necessary to confirm responsiveness. For JV Cabinet, no clarification is required regarding the outstanding proof of signature, as their proposal – according to my evaluation results - does not meet the minimum technical threshold of 75 points.

Please let me know if you have any comments on the draft letters. Once approved from BMWLE side, I will proceed to send them with the respective bidders. This can already happen in parallel to your review of and our discussions on the technical evaluation results.

Sending many greetings,

Sophia

**From:** Sophia von Dobschütz  
**Sent:** Montag, 1. September 2025 13:23  
**To:** 'm.daher63@gmail.com' <[m.daher63@gmail.com](mailto:m.daher63@gmail.com)>; [samiabinader@gmail.com](mailto:samiabinader@gmail.com)  
**Cc:** [Rabih.khalife@ebml.gov.lb](mailto:Rabih.khalife@ebml.gov.lb); [ghadarida.kfw@gmail.com](mailto:ghadarida.kfw@gmail.com); [azoghby88.kfw@gmail.com](mailto:azoghby88.kfw@gmail.com);  
'younisjaramani@hotmail.com' <[younisjaramani@hotmail.com](mailto:younisjaramani@hotmail.com)>; 'Randadaher1@gmail.com' <[Randadaher1@gmail.com](mailto:Randadaher1@gmail.com)>; 'Suzy Hoayek' <[suzy.hoayek@gmail.com](mailto:suzy.hoayek@gmail.com)>; [farid.ashour@kfw.de](mailto:farid.ashour@kfw.de); [paul.skayem@kfw.de](mailto:paul.skayem@kfw.de); [leonard.dlubatz@kfw.de](mailto:leonard.dlubatz@kfw.de); [kathi.brandenburger@kfw.de](mailto:kathi.brandenburger@kfw.de) <[kathi.brandenburger@kfw.de](mailto:kathi.brandenburger@kfw.de)>  
**Subject:** 510703 - LEB - HCP III & IV, IC - Technical Evaluation Results

Dear Maroun & Sami,

I am pleased to share with you the completed Technical Evaluation Report and the updated Results Matrix for the HCP III & IV tender. Both documents are attached for your review.

Allow me to briefly explain an important aspect that significantly influenced the evaluation process: the definition of an "international expert" as per the ToR, table 6-1: "An expert is considered an international expert, if he / she has gained adequate professional experience outside his / her home country and home region [according to World Bank's distribution of the world in region, see [here](#).] (> 50% of total experience or at least the duration specified as "overall working experience" required for the expert position). The

*requested international profiles are specified in the staff structure. For all international staff, the minimum "in-the-field vs. home-office" ratio as outlined in chapter 6.5 has to be ensured."*

Initially, I applied this definition strictly on a pass/fail basis, as reflected in the Technical Evaluation Matrix shared as a template after the Opening Session. Any expert not fulfilling the international profile requirement received 0 points for all sub-criteria of the respective position. With this approach, however, only one bidder qualified for the financial opening, mainly because all bidders' KE4 candidates failed to meet the definition and thus lost at least 10 points. To keep more than one bidder above the 75-point threshold, I then tried to "lift" the scores more generally for all bidders equally. However, this reduced differentiation, and the pass/fail rule became the decisive factor for the ranking. Since the tender documents do not specify a methodology for partially meeting the definition, I developed a more nuanced quantitative approach, which I have already coordinated with KfW's procurement team. Using a 0% / 25% / 50% / 75% / 100% scale across the sub-criteria, I was able to reflect degrees of international experience.

With this revised approach, and while keeping my original scoring otherwise unchanged, I am confident that the technical results more accurately represent the quality of the offers. Importantly, no bidder had to be "pushed over" the 75-point threshold, and the outcome appears balanced, differentiated, and defensible towards the bidders in case of debriefing (KfW Procurement Guidelines, 2.5.17).

For transparency, I am attaching both sets of results:

- Version A: strict pass/fail evaluation for "international experts" (not recommended, due to high risk of complaints)
- Version B: revised quantitative approach for "international experts" (recommended)

I kindly invite you to review the attached report and results matrix. Let me highlight the next steps in general:

- Discuss and agree on a final joint scoring (see below suggestion for a date)
- Issue Requests for Clarification to (1) JV Artélia and (2) JV Fichtner to complete their responsiveness – I will prepare these clarifications in the meantime and share the draft with you shortly
- Incorporate the responses from (1.) JV Artélia and (2.) JV Fichtner into the Evaluation Matrix and Report, and finalize the report for signature
- Proceed with obtaining approvals (BMWLE internally; no MoEW approval required at this stage) and no-objections (KfW)

I would be happy to present and discuss the results with you and the Technical Evaluation Committee in a joint call. As next week looks more suitable, I propose **Monday, 08.09.2025 for a two-hour meeting** (at a time of your convenience). Please let me know your availability, as well as the availability of any other members (e.g. of the Technical Evaluation Committee) who should join, so that I can arrange accordingly.

Sending many greetings,

Sophia

---

KfW / Sitz: Frankfurt am Main  
Vorstand: Stefan Wintels (Vorsitzender), Melanie Kehr,  
Christiane Laibach, Bernd Loewen, Dr. Stefan Peiss  
Verwaltungsrat: Bundesminister Lars Klingbeil (Vorsitzender)

[Datenschutz](#)

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**Annexe 5**

**1B – KfW No Objection to Technical Evaluation Report**

## Sophia von Dobschütz

---

**From:** leonard.dlubatz@kfw.de  
**Sent:** Dienstag, 7. Oktober 2025 14:11  
**To:** Sophia von Dobschütz; kathi.brandenburger@kfw.de  
**Cc:** Rabih.khalife@ebml.gov.lb; ghadarida.kfw@gmail.com; farid.ashour@kfw.de; paul.skayem@kfw.de; younisjaramani@hotmail.com; Randadaher1@gmail.com; suzy.hoayek@gmail.com; azoghby88.kfw@gmail.com; samiabinader@gmail.com; m.daher63@gmail.com  
**Subject:** RE: 510703 - LEB - HCP III & IV, IC - Technical Evaluation Results

Dear Sophia,

We herewith provide our no-objection to the technical evaluation report.

Many thanks.

Best,  
Leo

---

**From:** Sophia von Dobschütz <[sophia@dobschuetz-consult.de](mailto:sophia@dobschuetz-consult.de)>  
**Date:** Tuesday, 30. Sep 2025 at 11:40 AM  
**To:** Brandenburger, Kathi <[kathi.brandenburger@kfw.de](mailto:kathi.brandenburger@kfw.de)>  
**Cc:** Rabih.khalife@ebml.gov.lb <[Rabih.khalife@ebml.gov.lb](mailto:Rabih.khalife@ebml.gov.lb)>, ghadarida.kfw@gmail.com <[ghadarida.kfw@gmail.com](mailto:ghadarida.kfw@gmail.com)>, Dlubatz, Leonard <[leonard.dlubatz@kfw.de](mailto:leonard.dlubatz@kfw.de)>, Ashour, Farid <[farid.ashour@kfw.de](mailto:farid.ashour@kfw.de)>, Skayem, Paul <[paul.skayem@kfw.de](mailto:paul.skayem@kfw.de)>, younisjaramani@hotmail.com <[younisjaramani@hotmail.com](mailto:younisjaramani@hotmail.com)>, Randadaher1@gmail.com <[Randadaher1@gmail.com](mailto:Randadaher1@gmail.com)>, 'Suzy Hoayek' <[suzy.hoayek@gmail.com](mailto:suzy.hoayek@gmail.com)>, azoghby88.kfw@gmail.com <[azoghby88.kfw@gmail.com](mailto:azoghby88.kfw@gmail.com)>, samiabinader@gmail.com <[samiabinader@gmail.com](mailto:samiabinader@gmail.com)>, m.daher63@gmail.com <[m.daher63@gmail.com](mailto:m.daher63@gmail.com)>  
**Subject:** RE: 510703 - LEB - HCP III & IV, IC - Technical Evaluation Results

Dear Kathi,

following BMLWE's approval and signature of the Technical Evaluation Report, we kindly request KfW's No-objection to proceed with informing the bidders of the outcome of the technical evaluation and opening the financial offers.

Please find the fully signed report available for your download [here](#).

Sending many greetings,

Sophia

---

**From:** m.daher63@gmail.com <[m.daher63@gmail.com](mailto:m.daher63@gmail.com)>  
**Sent:** Dienstag, 30. September 2025 10:45  
**To:** Sophia von Dobschütz <[sophia@dobschuetz-consult.de](mailto:sophia@dobschuetz-consult.de)>  
**Cc:** Rabih.khalife@ebml.gov.lb; ghadarida.kfw@gmail.com; leonard.dlubatz@kfw.de; farid.ashour@kfw.de; paul.skayem@kfw.de; younisjaramani@hotmail.com; Randadaher1@gmail.com; 'Suzy Hoayek' <[suzy.hoayek@gmail.com](mailto:suzy.hoayek@gmail.com)>; azoghby88.kfw@gmail.com; samiabinader@gmail.com  
**Subject:** RE: 510703 - LEB - HCP III & IV, IC - Technical Evaluation Results

Dear Sophia,

Thank you very much for the excellently prepared Technical Evaluation Report.

Please find via the following WeTransfer link <https://we.tl/t-IaMynkwD3s> the signed version of the full Technical Evaluation Report, including page 24 duly signed by the BMLWE Technical Committee.

Kindly proceed to request KfW's official no-objection to the Technical Evaluation Report. Once received, we can coordinate to schedule the session inviting all shortlisted applicants to attend the opening of the qualified bidders' financial envelopes.

In the meantime, please amend the draft notification letters to bidders as follows:

- For bidders who successfully achieved the required score: Add "(≥ 75)" in the column titled "Qualified for Financial Opening".
- For bidders who did not meet the required score: Replace the sentence "The technical evaluation scores for your offer are as follows" with "The technical evaluation score for your offer is as follows".

Best Regards,

Maroun.

---

**From:** Sophia von Dobschütz <[sophia@dobschuetz-consult.de](mailto:sophia@dobschuetz-consult.de)>

**Sent:** Monday, September 22, 2025 8:48 AM

**To:** [m.daher63@gmail.com](mailto:m.daher63@gmail.com) <[m.daher63@gmail.com](mailto:m.daher63@gmail.com)>

**Cc:** [Rabih.khalife@ebml.gov.lb](mailto:Rabih.khalife@ebml.gov.lb) <[Rabih.khalife@ebml.gov.lb](mailto:Rabih.khalife@ebml.gov.lb)>; [ghadarida.kfw@gmail.com](mailto:ghadarida.kfw@gmail.com) <[ghadarida.kfw@gmail.com](mailto:ghadarida.kfw@gmail.com)>; [leonard.dlubatz@kfw.de](mailto:leonard.dlubatz@kfw.de) <[leonard.dlubatz@kfw.de](mailto:leonard.dlubatz@kfw.de)>; [farid.ashour@kfw.de](mailto:farid.ashour@kfw.de) <[farid.ashour@kfw.de](mailto:farid.ashour@kfw.de)>; [paul.skayem@kfw.de](mailto:paul.skayem@kfw.de) <[paul.skayem@kfw.de](mailto:paul.skayem@kfw.de)>; [younisjaramani@hotmail.com](mailto:younisjaramani@hotmail.com) <[younisjaramani@hotmail.com](mailto:younisjaramani@hotmail.com)>; [Randadaher1@gmail.com](mailto:Randadaher1@gmail.com) <[Randadaher1@gmail.com](mailto:Randadaher1@gmail.com)>; 'Suzy Hoayek' <[suzy.hoayek@gmail.com](mailto:suzy.hoayek@gmail.com)>; [azoghby88.kfw@gmail.com](mailto:azoghby88.kfw@gmail.com) <[azoghby88.kfw@gmail.com](mailto:azoghby88.kfw@gmail.com)>; [samiabinader@gmail.com](mailto:samiabinader@gmail.com) <[samiabinader@gmail.com](mailto:samiabinader@gmail.com)>

**Subject:** RE: 510703 - LEB - HCP III & IV, IC - Technical Evaluation Results

Dear Maroun,

Once again, thank you for the very fruitful and open discussions on the technical evaluation last Friday.

As promised, I have finalized the Technical Evaluation Report and look forward to receiving the signed version from the Technical Committee. Please find the full report available for download [here](#), the signature page is Page 24.

For your convenience, I am also attaching a version of the report showing the modifications in track-changes, to facilitate review of the changes made since the last version shared.

In addition, I have prepared draft letters for notifying the bidders of the results following the technical evaluation. Once all approvals and no-objections are in place, we will only need to insert the details for the financial offer opening.

I look forward to receiving the signed Technical Evaluation Report as well as BMLWE's approval, so that we may proceed to request KfW's official no-objection.

Sending many greetings,

Sophia

**From:** Sophia von Dobschütz  
**Sent:** Dienstag, 16. September 2025 17:13  
**To:** 'm.daher63@gmail.com' <[m.daher63@gmail.com](mailto:m.daher63@gmail.com)>  
**Cc:** [Rabih.khalife@ebml.gov.lb](mailto:Rabih.khalife@ebml.gov.lb); [ghadarida.kfw@gmail.com](mailto:ghadarida.kfw@gmail.com); [leonard.dlubatz@kfw.de](mailto:leonard.dlubatz@kfw.de); [farid.ashour@kfw.de](mailto:farid.ashour@kfw.de); [paul.skayem@kfw.de](mailto:paul.skayem@kfw.de); [younisjaramani@hotmail.com](mailto:younisjaramani@hotmail.com); [Randadaher1@gmail.com](mailto:Randadaher1@gmail.com); 'Suzy Hoayek' <[suzy.hoayek@gmail.com](mailto:suzy.hoayek@gmail.com)>; [azoghby88.kfw@gmail.com](mailto:azoghby88.kfw@gmail.com); [samiabinader@gmail.com](mailto:samiabinader@gmail.com)  
**Subject:** RE: 510703 - LEB - HCP III & IV, IC - Technical Evaluation Results

Dear Maroun,

Thank you for sharing the good news. Coming Friday, 19 September 2025 at 11:30 AM Beirut time works perfectly for me. I will send out a calendar invitation with the MS Teams link shortly.

Sending many greetings,

Sophia

**From:** [m.daher63@gmail.com](mailto:m.daher63@gmail.com) <[m.daher63@gmail.com](mailto:m.daher63@gmail.com)>  
**Sent:** Dienstag, 16. September 2025 15:51  
**To:** Sophia von Dobschütz <[sophia@dobschuetz-consult.de](mailto:sophia@dobschuetz-consult.de)>  
**Cc:** [Rabih.khalife@ebml.gov.lb](mailto:Rabih.khalife@ebml.gov.lb); [ghadarida.kfw@gmail.com](mailto:ghadarida.kfw@gmail.com); [leonard.dlubatz@kfw.de](mailto:leonard.dlubatz@kfw.de); [farid.ashour@kfw.de](mailto:farid.ashour@kfw.de); [paul.skayem@kfw.de](mailto:paul.skayem@kfw.de); [younisjaramani@hotmail.com](mailto:younisjaramani@hotmail.com); [Randadaher1@gmail.com](mailto:Randadaher1@gmail.com); 'Suzy Hoayek' <[suzy.hoayek@gmail.com](mailto:suzy.hoayek@gmail.com)>; [azoghby88.kfw@gmail.com](mailto:azoghby88.kfw@gmail.com); [samiabinader@gmail.com](mailto:samiabinader@gmail.com)  
**Subject:** RE: 510703 - LEB - HCP III & IV, IC - Technical Evaluation Results

Dear Sophia,

Thank you for your update and for sharing the bidders' responses along with the revised documentation. We appreciate your prompt follow-up and thorough review.

Kindly note that the Technical Evaluation Committee has reviewed the Technical Evaluation Report you submitted by you concerning the IC tender for HCP Phases 3&4.

To proceed, we would like to propose holding a joint online meeting on Friday, 19 September 2025 at 11:30 AM Beirut local time to discuss some points arising from the evaluation results. Please let us know if this timing is convenient for you, or if you would prefer an alternative.

Looking forward to our discussion.

Best Regards,

Maroun.

---

**From:** Sophia von Dobschütz <[sophia@dobschuetz-consult.de](mailto:sophia@dobschuetz-consult.de)>  
**Sent:** Friday, September 12, 2025 11:38 AM  
**To:** [m.daher63@gmail.com](mailto:m.daher63@gmail.com) <[m.daher63@gmail.com](mailto:m.daher63@gmail.com)>  
**Cc:** [Rabih.khalife@ebml.gov.lb](mailto:Rabih.khalife@ebml.gov.lb) <[Rabih.khalife@ebml.gov.lb](mailto:Rabih.khalife@ebml.gov.lb)>;  
[ghadarida.kfw@gmail.com](mailto:ghadarida.kfw@gmail.com) <[ghadarida.kfw@gmail.com](mailto:ghadarida.kfw@gmail.com)>;  
[younisjaramani@hotmail.com](mailto:younisjaramani@hotmail.com) <[younisjaramani@hotmail.com](mailto:younisjaramani@hotmail.com)>;  
[Randadaher1@gmail.com](mailto:Randadaher1@gmail.com) <[Randadaher1@gmail.com](mailto:Randadaher1@gmail.com)>;  
[suzy.hoayek@gmail.com](mailto:suzy.hoayek@gmail.com) <[suzy.hoayek@gmail.com](mailto:suzy.hoayek@gmail.com)>;  
[azoghby88.kfw@gmail.com](mailto:azoghby88.kfw@gmail.com) <[azoghby88.kfw@gmail.com](mailto:azoghby88.kfw@gmail.com)>;  
[samiabinader@gmail.com](mailto:samiabinader@gmail.com) <[samiabinader@gmail.com](mailto:samiabinader@gmail.com)>;  
[leonard.dlubatz@kfw.de](mailto:leonard.dlubatz@kfw.de) <[leonard.dlubatz@kfw.de](mailto:leonard.dlubatz@kfw.de)>; [farid.ashour@kfw.de](mailto:farid.ashour@kfw.de) <[farid.ashour@kfw.de](mailto:farid.ashour@kfw.de)>;  
[paul.skayem@kfw.de](mailto:paul.skayem@kfw.de) <[paul.skayem@kfw.de](mailto:paul.skayem@kfw.de)>;  
[kathi.brandenburger@kfw.de](mailto:kathi.brandenburger@kfw.de) <[kathi.brandenburger@kfw.de](mailto:kathi.brandenburger@kfw.de)>  
**Subject:** RE: 510703 - LEB - HCP III & IV, IC - Technical Evaluation Results

Dear Maroun,

I hope this email finds you well.

I'm happy to provide you with a brief update on recent developments regarding the clarification requests sent to JV Artélia and JV Fichtner. Both bidders submitted their responses well ahead of the deadline. I have reviewed the submitted documents and can confirm that everything is in line and compliant.

As a result, both bidders have now successfully passed the formal assessment / preliminary examination. I have updated the Evaluation Matrix and the Technical Evaluation Report accordingly, and I'm attaching the bidders' responses for your reference.

I'm now waiting for your confirmation that the Technical Evaluation Committee has completed its internal review, so that we can proceed to schedule our joint online meeting to further discuss the evaluation results and the updated matrix.

Sending many greetings,

Sophia

**From:** [kathi.brandenburger@kfw.de](mailto:kathi.brandenburger@kfw.de) <[kathi.brandenburger@kfw.de](mailto:kathi.brandenburger@kfw.de)>  
**Sent:** Freitag, 5. September 2025 10:53  
**To:** Sophia von Dobschütz <[sophia@dobschuetz-consult.de](mailto:sophia@dobschuetz-consult.de)>  
**Cc:** [Rabih.khalife@ebml.gov.lb](mailto:Rabih.khalife@ebml.gov.lb); [ghadarida.kfw@gmail.com](mailto:ghadarida.kfw@gmail.com); [leonard.dlubatz@kfw.de](mailto:leonard.dlubatz@kfw.de); [farid.ashour@kfw.de](mailto:farid.ashour@kfw.de); [paul.skayem@kfw.de](mailto:paul.skayem@kfw.de); [younisjaramani@hotmail.com](mailto:younisjaramani@hotmail.com); [Randadaher1@gmail.com](mailto:Randadaher1@gmail.com); [suzy.hoayek@gmail.com](mailto:suzy.hoayek@gmail.com); [azoghby88.kfw@gmail.com](mailto:azoghby88.kfw@gmail.com); [samiabinader@gmail.com](mailto:samiabinader@gmail.com); [m.daher63@gmail.com](mailto:m.daher63@gmail.com)  
**Subject:** AW: 510703 - LEB - HCP III & IV, IC - Technical Evaluation Results

Dear Sophia,

Thank you for your e-mail.

Please proceed, no comments from my side.

Kind regards,

Kathi

**Von:** Sophia von Dobschütz <[sophia@dobschuetz-consult.de](mailto:sophia@dobschuetz-consult.de)>  
**Gesendet:** Freitag, 5. September 2025 06:18  
**An:** Brandenburger, Kathi <[kathi.brandenburger@kfw.de](mailto:kathi.brandenburger@kfw.de)>  
**Cc:** [Rabih.khalife@ebml.gov.lb](mailto:Rabih.khalife@ebml.gov.lb); [ghadarida.kfw@gmail.com](mailto:ghadarida.kfw@gmail.com); Dlubatz, Leonard <[leonard.dlubatz@kfw.de](mailto:leonard.dlubatz@kfw.de)>; Ashour, Farid <[farid.ashour@kfw.de](mailto:farid.ashour@kfw.de)>; Skayem, Paul <[paul.skayem@kfw.de](mailto:paul.skayem@kfw.de)>; [younisjaramani@hotmail.com](mailto:younisjaramani@hotmail.com); [Randadaher1@gmail.com](mailto:Randadaher1@gmail.com); 'Suzy Hoayek' <[suzy.hoayek@gmail.com](mailto:suzy.hoayek@gmail.com)>; [azoghby88.kfw@gmail.com](mailto:azoghby88.kfw@gmail.com); [samiabinader@gmail.com](mailto:samiabinader@gmail.com); [m.daher63@gmail.com](mailto:m.daher63@gmail.com)  
**Betreff:** RE: 510703 - LEB - HCP III & IV, IC - Technical Evaluation Results

Dear Kathi,

Based on the approval below, please find attached the two clarification requests during evaluation that we intend to send to the bidders:

- JV Artélia
- JV Fichtner

I look forward to receiving KfW's confirmation before proceeding to share them with the respective bidders.

Sending many greetings,

Sophia

**From:** [m.daher63@gmail.com](mailto:m.daher63@gmail.com) <[m.daher63@gmail.com](mailto:m.daher63@gmail.com)>  
**Sent:** Donnerstag, 4. September 2025 16:22  
**To:** Sophia von Dobschütz <[sophia@dobschuetz-consult.de](mailto:sophia@dobschuetz-consult.de)>  
**Cc:** [Rabih.khalife@ebml.gov.lb](mailto:Rabih.khalife@ebml.gov.lb); [ghadarida.kfw@gmail.com](mailto:ghadarida.kfw@gmail.com); [leonard.dlubatz@kfw.de](mailto:leonard.dlubatz@kfw.de); [farid.ashour@kfw.de](mailto:farid.ashour@kfw.de); [paul.skayem@kfw.de](mailto:paul.skayem@kfw.de); [younisjaramani@hotmail.com](mailto:younisjaramani@hotmail.com); [Randadaher1@gmail.com](mailto:Randadaher1@gmail.com); 'Suzy Hoayek' <[suzy.hoayek@gmail.com](mailto:suzy.hoayek@gmail.com)>; [azoghby88.kfw@gmail.com](mailto:azoghby88.kfw@gmail.com); [samiabinader@gmail.com](mailto:samiabinader@gmail.com)  
**Subject:** RE: 510703 - LEB - HCP III & IV, IC - Technical Evaluation Results

Dear Sophia,

Thank you very much for your detailed clarification regarding the applicability of Appendix 1 to the Declaration of Undertaking. Your explanation is clear and greatly appreciated.

On this basis, the BMLWE Technical Evaluation Committee confirms its agreement with your interpretation and approves proceeding with the submission of the clarification requests, as previously shared, to (JV) Artelia & WET and (JV) Fichtner & Khoury.

Best Regards,

Maroun.

---

**From:** Sophia von Dobschütz <[sophia@dobschuetz-consult.de](mailto:sophia@dobschuetz-consult.de)>  
**Sent:** Thursday, September 4, 2025 1:11 PM  
**To:** [m.daher63@gmail.com](mailto:m.daher63@gmail.com) <[m.daher63@gmail.com](mailto:m.daher63@gmail.com)>  
**Cc:** [Rabih.khalife@ebml.gov.lb](mailto:Rabih.khalife@ebml.gov.lb) <[Rabih.khalife@ebml.gov.lb](mailto:Rabih.khalife@ebml.gov.lb)>; [ghadarida.kfw@gmail.com](mailto:ghadarida.kfw@gmail.com) <[ghadarida.kfw@gmail.com](mailto:ghadarida.kfw@gmail.com)>; [leonard.dlubatz@kfw.de](mailto:leonard.dlubatz@kfw.de) <[leonard.dlubatz@kfw.de](mailto:leonard.dlubatz@kfw.de)>; [farid.ashour@kfw.de](mailto:farid.ashour@kfw.de) <[farid.ashour@kfw.de](mailto:farid.ashour@kfw.de)>; [paul.skayem@kfw.de](mailto:paul.skayem@kfw.de) <[paul.skayem@kfw.de](mailto:paul.skayem@kfw.de)>; [younisjaramani@hotmail.com](mailto:younisjaramani@hotmail.com) <[younisjaramani@hotmail.com](mailto:younisjaramani@hotmail.com)>; [Randadaher1@gmail.com](mailto:Randadaher1@gmail.com) <[Randadaher1@gmail.com](mailto:Randadaher1@gmail.com)>; 'Suzy Hoayek' <[suzy.hoayek@gmail.com](mailto:suzy.hoayek@gmail.com)>; [azoghby88.kfw@gmail.com](mailto:azoghby88.kfw@gmail.com) <[azoghby88.kfw@gmail.com](mailto:azoghby88.kfw@gmail.com)>; [samiabinader@gmail.com](mailto:samiabinader@gmail.com) <[samiabinader@gmail.com](mailto:samiabinader@gmail.com)>  
**Subject:** RE: 510703 - LEB - HCP III & IV, IC - Technical Evaluation Results

Dear Maroun,

Thank you very much for your message and the update regarding the internal review process. I'll be happy to arrange for the upcoming discussion once the Committee is ready. Regarding the clarifications during evaluation and the additional point raised on the missing Appendix 1 to the Declaration of Undertaking for:

- JV CES & BTB
- JV Fichtner & Khoury

I have double-checked the submissions and please allow me to clarify the underlying requirement based on section 2.5 of the DoU:

*“Contractors based in Annex I countries ([EU list of non-cooperative jurisdictions](#)) must submit a fully completed and legally countersigned declaration of tax conformity (Appendix 1...). For contractors based in countries not listed as Annex I countries, only the Declaration of Undertaking must be submitted, and not the declaration of tax conformity.”*

Germany and Lebanon are not listed in the EU Annex I list of non-cooperative jurisdictions. Therefore, for bidders based in these countries, submission of Appendix 1 is not required. This explains why CES and Fichtner did not submit Appendix 1 - and in fact, they were not required to do so. While some bidders submit and sign also Appendix 1 voluntarily (out of caution or uncertainty), its absence in this case is fully compliant with the instructions.

Germany and Lebanon are not included in the EU Annex I list of non-cooperative jurisdictions. Therefore, bidders based in these countries are not required to submit Appendix 1. This explains why CES and Fichtner did not include it - and in fact, they were not required to do so. Some bidders still submit / sign Appendix 1 voluntarily (out of caution or misunderstanding), but it is not mandatory if the [EU list of non-cooperative jurisdictions](#) does not apply to them.

I hope this clarifies the issue? Please kindly confirm if you and the Committee agree with this interpretation so that I may proceed to send the clarification requests (as previously shared) to JV Fichtner and JV Artélia.

Sending many greetings,

Sophia

**From:** [m.daher63@gmail.com](mailto:m.daher63@gmail.com) <[m.daher63@gmail.com](mailto:m.daher63@gmail.com)>  
**Sent:** Mittwoch, 3. September 2025 14:29  
**To:** Sophia von Dobschütz <[sophia@dobschuetz-consult.de](mailto:sophia@dobschuetz-consult.de)>  
**Cc:** [Rabih.khalife@ebml.gov.lb](mailto:Rabih.khalife@ebml.gov.lb); [ghadarida.kfw@gmail.com](mailto:ghadarida.kfw@gmail.com); [leonard.dlubatz@kfw.de](mailto:leonard.dlubatz@kfw.de); [farid.ashour@kfw.de](mailto:farid.ashour@kfw.de); [paul.skayem@kfw.de](mailto:paul.skayem@kfw.de); [younisjaramani@hotmail.com](mailto:younisjaramani@hotmail.com); [Randadaher1@gmail.com](mailto:Randadaher1@gmail.com); 'Suzy Hoayek' <[suzy.hoayek@gmail.com](mailto:suzy.hoayek@gmail.com)>; [azoghby88.kfw@gmail.com](mailto:azoghby88.kfw@gmail.com); [samiabinader@gmail.com](mailto:samiabinader@gmail.com)  
**Subject:** RE: 510703 - LEB - HCP III & IV, IC - Technical Evaluation Results

Dear Sophia,

Thank you for sharing the Technical Evaluation Report and the Results Matrix for the HCP III & IV IC tender.

The Technical Evaluation Committee is currently reviewing the submitted documents. Upon completion of this review, the Committee will convene internally to discuss the evaluation findings. Following this internal meeting, the Committee will request to schedule an online meeting with you to further discuss the outcomes of the technical evaluation and the Results Matrix.

In the meantime, the Committee kindly asks you to proceed with submitting clarification requests to the following shortlisted applicants to complete the assessment of their responsiveness:

- JV Artelia & WET
- JV Fichtner & Khoury

Additionally, the Committee has identified a missing document that should be requested from:

- JV CES & BTD
- JV Fichtner & Khoury

Specifically, the missing item pertains to the Appendix 1 of the Declaration of Undertaking, which includes the Declaration of Tax Conformity and the Binding Confirmation for Legal Persons. This document shall be signed by the above shortlisted applicants. Kindly incorporate this point into the clarification requests to be submitted to the respective applicants.

Thank you for your continued support.

Best Regards,

Maroun.

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**From:** Sophia von Dobschütz <[sophia@dobschuetz-consult.de](mailto:sophia@dobschuetz-consult.de)>  
**Sent:** Tuesday, September 2, 2025 8:19 AM  
**To:** [m.daher63@gmail.com](mailto:m.daher63@gmail.com) <[m.daher63@gmail.com](mailto:m.daher63@gmail.com)>; [samiabinader@gmail.com](mailto:samiabinader@gmail.com) <[samiabinader@gmail.com](mailto:samiabinader@gmail.com)>  
**Cc:** [Rabih.khalife@ebml.gov.lb](mailto:Rabih.khalife@ebml.gov.lb) <[Rabih.khalife@ebml.gov.lb](mailto:Rabih.khalife@ebml.gov.lb)>;  
[ghadarida.kfw@gmail.com](mailto:ghadarida.kfw@gmail.com) <[ghadarida.kfw@gmail.com](mailto:ghadarida.kfw@gmail.com)>;  
[azoghby88.kfw@gmail.com](mailto:azoghby88.kfw@gmail.com) <[azoghby88.kfw@gmail.com](mailto:azoghby88.kfw@gmail.com)>;  
[younisjaramani@hotmail.com](mailto:younisjaramani@hotmail.com) <[younisjaramani@hotmail.com](mailto:younisjaramani@hotmail.com)>;  
[Randadaher1@gmail.com](mailto:Randadaher1@gmail.com) <[Randadaher1@gmail.com](mailto:Randadaher1@gmail.com)>; 'Suzy Hoayek' <[suzy.hoayek@gmail.com](mailto:suzy.hoayek@gmail.com)>;

[farid.ashour@kfw.de](mailto:farid.ashour@kfw.de) <[farid.ashour@kfw.de](mailto:farid.ashour@kfw.de)>; [paul.skayem@kfw.de](mailto:paul.skayem@kfw.de) <[paul.skayem@kfw.de](mailto:paul.skayem@kfw.de)>;  
[leonard.dlubatz@kfw.de](mailto:leonard.dlubatz@kfw.de) <[leonard.dlubatz@kfw.de](mailto:leonard.dlubatz@kfw.de)>; [kathi.brandenburger@kfw.de](mailto:kathi.brandenburger@kfw.de) <[kathi.brandenburger@kfw.de](mailto:kathi.brandenburger@kfw.de)>  
**Subject:** RE: 510703 - LEB - HCP III & IV, IC - Technical Evaluation Results

Dear Maroun & Sami,

As already indicated, please find attached the draft Requests for Clarification to be sent to:

- JV Artélia
- JV Fichtner

Both requests address administrative aspects necessary to confirm responsiveness. For JV Cabinet, no clarification is required regarding the outstanding proof of signature, as their proposal – according to my evaluation results - does not meet the minimum technical threshold of 75 points.

Please let me know if you have any comments on the draft letters. Once approved from BMWLE side, I will proceed to send them with the respective bidders. This can already happen in parallel to your review of and our discussions on the technical evaluation results.

Sending many greetings,

Sophia

**From:** Sophia von Dobschütz  
**Sent:** Montag, 1. September 2025 13:23  
**To:** 'm.daher63@gmail.com' <[m.daher63@gmail.com](mailto:m.daher63@gmail.com)>; [samiabinader@gmail.com](mailto:samiabinader@gmail.com)  
**Cc:** [Rabih.khalife@ebml.gov.lb](mailto:Rabih.khalife@ebml.gov.lb); [ghadarida.kfw@gmail.com](mailto:ghadarida.kfw@gmail.com); [azoghby88.kfw@gmail.com](mailto:azoghby88.kfw@gmail.com);  
'younisjaramani@hotmail.com' <[younisjaramani@hotmail.com](mailto:younisjaramani@hotmail.com)>; 'Randadaher1@gmail.com' <[Randadaher1@gmail.com](mailto:Randadaher1@gmail.com)>; 'Suzy Hoayek' <[suzy.hoayek@gmail.com](mailto:suzy.hoayek@gmail.com)>; [farid.ashour@kfw.de](mailto:farid.ashour@kfw.de); [paul.skayem@kfw.de](mailto:paul.skayem@kfw.de);  
[leonard.dlubatz@kfw.de](mailto:leonard.dlubatz@kfw.de); 'kathi.brandenburger@kfw.de' <[kathi.brandenburger@kfw.de](mailto:kathi.brandenburger@kfw.de)>  
**Subject:** 510703 - LEB - HCP III & IV, IC - Technical Evaluation Results

Dear Maroun & Sami,

I am pleased to share with you the completed Technical Evaluation Report and the updated Results Matrix for the HCP III & IV tender. Both documents are attached for your review.

Allow me to briefly explain an important aspect that significantly influenced the evaluation process: the definition of an "international expert" as per the ToR, table 6-1: *"An expert is considered an international expert, if he / she has gained adequate professional experience outside his / her home country and home region [according to World Bank's distribution of the world in region, see [here](#).] (> 50% of total experience or at least the duration specified as "overall working experience" required for the expert position). The requested international profiles are specified in the staff structure. For all international staff, the minimum "in-the-field vs. home-office" ratio as outlined in chapter 6.5 has to be ensured."*

Initially, I applied this definition strictly on a pass/fail basis, as reflected in the Technical Evaluation Matrix shared as a template after the Opening Session. Any expert not fulfilling the international profile requirement received 0 points for all sub-criteria of the respective position. With this approach, however, only one bidder qualified for the financial opening, mainly because all bidders' KE4 candidates failed to

meet the definition and thus lost at least 10 points. To keep more than one bidder above the 75-point threshold, I then tried to "lift" the scores more generally for all bidders equally. However, this reduced differentiation, and the pass/fail rule became the decisive factor for the ranking. Since the tender documents do not specify a methodology for partially meeting the definition, I developed a more nuanced quantitative approach, which I have already coordinated with KfW's procurement team. Using a 0% / 25% / 50% / 75% / 100% scale across the sub-criteria, I was able to reflect degrees of international experience.

With this revised approach, and while keeping my original scoring otherwise unchanged, I am confident that the technical results more accurately represent the quality of the offers. Importantly, no bidder had to be "pushed over" the 75-point threshold, and the outcome appears balanced, differentiated, and defensible towards the bidders in case of debriefing (KfW Procurement Guidelines, 2.5.17).

For transparency, I am attaching both sets of results:

- Version A: strict pass/fail evaluation for "international experts" (not recommended, due to high risk of complaints)
- Version B: revised quantitative approach for "international experts" (recommended)

I kindly invite you to review the attached report and results matrix. Let me highlight the next steps in general:

- Discuss and agree on a final joint scoring (see below suggestion for a date)
- Issue Requests for Clarification to (1) JV Artélia and (2) JV Fichtner to complete their responsiveness – I will prepare these clarifications in the meantime and share the draft with you shortly
- Incorporate the responses from (1.) JV Artélia and (2.) JV Fichtner into the Evaluation Matrix and Report, and finalize the report for signature
- Proceed with obtaining approvals (BMWLE internally; no MoEW approval required at this stage) and no-objections (KfW)

I would be happy to present and discuss the results with you and the Technical Evaluation Committee in a joint call. As next week looks more suitable, I propose **Monday, 08.09.2025 for a two-hour meeting** (at a time of your convenience). Please let me know your availability, as well as the availability of any other members (e.g. of the Technical Evaluation Committee) who should join, so that I can arrange accordingly.

Sending many greetings,

Sophia

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KfW / Sitz: Frankfurt am Main  
Vorstand: Stefan Wintels (Vorsitzender), Melanie Kehr,  
Christiane Laibach, Bernd Loewen, Dr. Stefan Peiss  
Verwaltungsrat: Bundesminister Lars Klingbeil (Vorsitzender)

[Datenschutz](#)

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**Annexe 2**

**2 – Financial Proposal Opening Protocol**

**Water Supply / Wastewater Programme for Host Communities of Refugees  
in the service area of BMLWE - Phases III & IV  
HCP Phase III & IV**

**Tender for Consulting Services  
Implementation Consultant (IC)**

*Attendance Sheet*

**Location:** BMLWE Tender Room

**Date of IC Financial Tender opening:** Friday, October 17<sup>th</sup>, 2025 at 10.00 am, local time in Beirut, Lebanon (UTC +3)  
**Project No.:** BMZ-No. 2018.6861.1 & 2019.6898.1, BMLWE / PPA-Tender No. 2/24; KfW-Procurement No. 510703

Name of Applicant (Firm)	Representative (s)	email	Phone No.	Signature
BTD	Zeina Saba	z.saba@btd-lb.com	03 237577	
WET SAL	Noim Zenoun	nzenoun@wetebom.com	03532703	
WET SAL	Fadi Corban	fcorban@wetebom.com	03666482	
BMLWE/PMU	Maroun DAMER	m.damer63@gmail.com	02503580	
Fichtner / RELK & P	Sami Abi Nady	sami.abi.nady@gmail.com	03/86909	
	Sabine Thraed	Sabine.misad@profitekk.com	03099536	
				

**Financial Opening Protocol**

**General**

**Name of the Programme:** Water Supply / Wastewater Programme for Host Communities of Refugees  
**Name of Project:** Project Phase III & IV  
**Name of Assignment:** Implementation Consulting (IC) Services  
**Country:** Republic of Lebanon  
**Employer:** Beirut and Mount Lebanon Water Establishment (BMLWE)  
**Project no.:** BMZ-No. 2018.6861.1 & 2019.6898.1, BMLWE- / PPA-Tender No. 2/24, KfW-Procurement No. 510703  
**Version:** Tender Agent

**Important Dates & Deadlines for the Technical Evaluation**

**Date for PEA approval:** 30.09.2025  
**Date for KfW Letter of NO-objection:** 09.10.2025

**Important Dates & Deadlines for Opening**

**Date & Time of Opening:** 17.10.2025, 10:00 AM (Be 17.10.2025, 10:00 AM (Beirut time))  
**Venue of opening:** BMLWE Head Office, Third Floor, Tender Room

1.	Name of the Tenderer	Consultant		
		Consultant 1	Consultant 2	Consultant 3
1.1.	Lead (Country)	JV CES & STD CES Consulting Engineers Salzgitter GmbH (Germany)	JV Artélie & WET Artélie SAS (France)	JV Fichtner & Khoury Fichtner Fichtner GmbH & Co. KG (Germany)
1.2.	JV-Member (Country)	STD Bureau Technique pour le Développement s.a.r.l. (Lebanon)	World Engineering & Technology (WET SAL) (Lebanon)	Rafik El-Khoury & Partners Consulting - Engineers SAL (Lebanon)
1.3.	Sub-Consultant (Country)	-	-	-
1.4.	Form of Cooperation	-	-	-
1.5.	Notes:	Joint Venture	Joint Venture	Joint Venture

**2. Status of the envelopes**

2.1.	Envelop sealing				
2.1.1.	Financial Offer envelop sealed properly?	(properly sealed / not properly sealed)	properly sealed	properly sealed	properly sealed
2.2.	Number of Financial Offer originals / copies				
2.2.1.	Financial Proposal	1 original & 2 copies each hard copy	1 original & 1 copy, each hard copy	1 original & 1 copy, each hard copy	1 original & 1 copy, each hard copy
2.2.2.	Financial Proposal soft copy	Original Financial Proposal includes a soft copy as searchable and printable PDF file on CD / DVD disk or USB flash drive.	Original Financial Proposal includes a soft copy as a USB	Original Financial Proposal includes a soft copy as a CD	Original Financial Proposal includes a soft copy as a CD
2.3.	Notes:				

**3. Price**

3.1.	Grand Total Order Value, excl. taxes & duties	EUR	2.600.122,00 €	2.018.792,50 €	2.189.620,00 €
3.1.1.	Taxes and duties on basic services	EUR	- €	- €	252.958,20 €
3.1.2.	Grand Total Order Value, incl. taxes & duties	EUR	2.600.122,00 €	2.018.792,50 €	2.452.578,20 €
3.2.	Grand Total Optional Services, excl. taxes & duties	EUR	100.000,00 €	100.000,00 €	100.000,00 €
3.2.1.	Taxes and duties on optional services	EUR	- €	- €	- €
3.2.2.	Grand Total Optional Services, incl. taxes & duties	EUR	100.000,00 €	100.000,00 €	100.000,00 €
3.3.	Grand Total All Services, excl. taxes & duties	EUR	2.700.122,00 €	2.118.792,50 €	2.289.620,00 €
3.4.	Alternative Proposal	EUR	not applicable	not applicable	not applicable
3.5.	Notes:				VAT under 3.1.1 also includes VAT for Optional Services

**4. Short description of the opening procedure:**

The opening procedure involved the examination of the Financial Offer envelopes. The Financial Offers were opened. This procedure ensures a transparent start of a systematic and organized approach to reviewing the received documents.

**Notes:**

**Opening Committee**

No.	Name	Date	Signature	Role
1.	Eng. Ghada Rida	17.10.2025		Member
2.	Eng. Randa Daher	17.10.2025		Member
3.	Mr. Younis El Jaramani	17.10.2025		Member
4.	Eng. Suzy Hoayek	17.10.2025		Observer (MoEW)
5.	Sophia von Dobschütz	17.10.2025		Tender Agent

**Annexe 3**

**3 – Individual Clarifications during Evaluation**

Not applicable

**Annexe 4**

**4 – Financial Evaluation Matrix**

**SUMMARY - Sheet**

## Summary Overview of Financial Offer Evaluation

### General

Name of the Programme:	Water Supply / Wastewater Programme for Host Communities of Refugees
Name of Project:	Project Phase III & IV
Name of Assignment:	Implementation Consulting (IC) Services
Country:	Republic of Lebanon
Employer:	Beirut and Mount Lebanon Water Establishment (BMLWE)
Project no.:	BMZ-No. 2018.6861.1 & 2019.6898.1, BMLWE- / PPA-Tender No. 2/24, KfW-Procurement No. 510703
Version:	Tender Agent

	Ref	Consultant 1	Consultant 2	Consultant 3
Name of the Tenderer		JV CES & BTD	JV Arténa & WET	JV Fichtner & Khoury
Lead Member (Country)		CES Consulting Engineers Salzgitter GmbH (Germany)	Arténa SAS (France)	Fichtner Fichtner GmbH & Co. KG (Germany)
JV-Member (Country)		BTD Bureau Technique pour le Développement s.a.r.l. (Lebanon)	World Engineering & Technology (WET SAL) (Lebanon)	Rafik El-Khoury & Partners Consulting-Engineers SAL (Lebanon)
Sub-Consultant (Country)		-	-	-
Form of Cooperation		Joint Venture	Joint Venture	Joint Venture
Notes:				

### 1. Evaluation of Financial Offers

1.	Price			
1.1.	Basic Services			
1.1.1.	Total Package A - Lump Sum services w/o options	EUR	1.159.962,50 €	723.425,00 €
	Overall Project & Assignment Management	EUR	112.025,00 €	173.849,75 €
	Package A: Stage 1	EUR	266.677,50 €	110.347,50 €
	Package A: Stage 2	EUR	680.160,00 €	464.128,75 €
	Package A: Stage 3	EUR	101.100,00 €	58.700,00 €
1.1.2.	Total Package B - Time based services	EUR	1.440.160,00 €	1.295.367,50 €
	Package B: Stage 4	EUR	1.932.228,00 €	1.323.650,00 €
	Package B: Stage 5	EUR	107.932,00 €	68.950,00 €
1.1.3.	Total Package Other Cost	EUR	100.000,00 €	100.000,00 €
1.1.4.	Grand Total Order Value, excl. taxes & duties	EUR	2.700.122,50 €	2.118.792,50 €
1.1.5.	Taxes and duties on basic services	EUR	Not applicable	Not applicable
1.1.6.	Grand Total Order Value, incl. taxes & duties	EUR	2.700.122,50 €	2.118.792,50 €
1.2.	Grand Total All Services, excl. taxes & duties	EUR	2.700.122,50 €	2.118.792,50 €
1.3.	Corrections			
1.3.1.	Correction of time-based services due to lower input of key experts than requested (see RFP ITC 14.1.4)		- €	- €
1.4.	Alternative Proposal		Not applicable	Not applicable
2.	Evaluated price incl. taxes & duties incl. adjustments if any	EUR	2.700.122,50 €	2.118.792,50 €
	Weighted technical points, PT	70%	58,42	53,76
	Weighted financial points, PF	30%	23,54	30,00
	Total Points combined evaluation	100,00	81,96	83,76
Ranking		1-3	2	1
				3

## Annexe 5

Minimum Staff-Input Checks

Positions	As per Tender Requirements			As per JV CES Financial Offer	
	Minimum Staff months (for time-based Stages 4 & 5 only)			All (Stage 4 + 5)	Check
	Stage 4	Stage 5	All (Stage 4 + 5)		
<b>KEs</b>	<b>30</b>	<b>2</b>	<b>32</b>	<b>33,00</b>	<b>1,00</b>
KE2	9	1	10	10,00	
KE4	18	1	19	19,00	
KE6	1	0	1	1,00	
KE7	1	0	1	1,00	
Design Experts (KE3, KE5)	1	0	1	2,00	
<b>NKEs</b>	<b>70</b>	<b>3</b>	<b>73</b>	<b>73,00</b>	<b>0,00</b>
3 x NKE3	54	3	57	57,00	
NKE5	16	0	16	16,00	
<b>Support Staff</b>	<b>50</b>	<b>0</b>	<b>50</b>	<b>50,00</b>	<b>0,00</b>
<b>Total Contract (time-based only)</b>	<b>150</b>	<b>5</b>	<b>155</b>	<b>156,00</b>	<b>1,00</b>

Positions	As per Tender Requirements			As per JV Artélia Financial Offer	
	Minimum Staff months (for time-based Stages 4 & 5 only)			All (Stage 4 + 5)	Check
	Stage 4	Stage 5	All (Stage 4 + 5)		
<b>KEs</b>	<b>30</b>	<b>2</b>	<b>32</b>	<b>32,00</b>	<b>0,00</b>
KE2	9	1	10	10,00	
KE4	18	1	19	19,00	
KE6	1	0	1	1,00	
KE7	1	0	1	1,00	
Design Experts (KE3, KE5)	1	0	1	1,00	
<b>NKEs</b>	<b>70</b>	<b>3</b>	<b>73</b>	<b>73,00</b>	<b>0,00</b>
3 x NKE3	54	3	57	57,00	
NKE5	16	0	16	16,00	
<b>Support Staff</b>	<b>50</b>	<b>0</b>	<b>50</b>	<b>50,00</b>	<b>0,00</b>
<b>Total Contract (time-based only)</b>	<b>150</b>	<b>5</b>	<b>155</b>	<b>155,00</b>	<b>0,00</b>

## Annexe 5

Positions	As per Tender Requirements			As per JV Fichtner's Financial Offer			
	Minimum Staff months (for time-based Stages 4 & 5 only)			Stage 4	Stage 5	All (Stage 4 + 5)	Check
	Stage 4	Stage 5	All (Stage 4 + 5)				
<b>KEs</b>	<b>30</b>	<b>2</b>	<b>32</b>	<b>28</b>	<b>3</b>	<b>31</b>	<b>-1,00</b>
KE2	9	1	10	9	1	10	
KE4	18	1	19	18	1	19	
KE6	1	0	1	0	0	0	
KE7	1	0	1	0	0	0	
Design Ex-perts (KE3, KE5)	1	0	1	1	1	2	
<b>NKEs</b>	<b>70</b>	<b>3</b>	<b>73</b>	<b>70</b>	<b>3</b>	<b>73</b>	<b>0,00</b>
3 x NKE3	54	3	57	54	3	57	
NKE5	16	0	16	16	0	16	
<b>Support Staff</b>	<b>50</b>	<b>0</b>	<b>50</b>	<b>50</b>	<b>0</b>	<b>50</b>	<b>0,00</b>
<b>Total Con-tract (time-based only)</b>	<b>150</b>	<b>5</b>	<b>155</b>	<b>148</b>	<b>6</b>	<b>154</b>	<b>-1,00</b>

**Annexe 5****5 – Members of the Tender Evaluation Committee**

<b>No.</b>	<b>NAME OF MEMBER</b>	<b>INSTITUTION</b>
1.	ENG. GHADA RIDA	BMLWE – COMMITTEE MEMBER
2.	ENG. RANDA DAHER	BMLWE – COMMITTEE MEMBER
3.	YOUNIS JARAMANI	BMLWE – COMMITTEE MEMBER
4.	ENG. SUZY HOAYEK	MOEW – OBSERVER
5.	SOPHIA VON DOBSCHÜTZ	TENDER AGENT