

Request for Quotation

Country	Republic of Lebanon
Purchaser	Green plan
Project	Green, Agri-food Transformation for Economic Recovery Project (GATE)
Loan ID	IBRD Loan No. 9576-LB
Procurement title	Purchase of Vehicles
Procurement method	Shopping
Request for Quotations	RFQ N°: G-GP-G-RFQ2
RFQ issued on	Thursday, 11 th of June 2026

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I. Request for Quotations

Republic of Lebanon

Date: 11th of June 2026

Green Plan

Republic of Lebanon

Green, Agri-food Transformation for Economic Recovery Project (GATE) – Loan N°: 9576-LB

“Purchase of Vehicles”

To:

1. The Republic of Lebanon represented by the Council For Development and Reconstruction received a Loan from the World Bank toward the cost of the “Green Agri-Food Transformation for Economic Recovery (Gate)”, and it intends to apply part of the proceeds of this Loan for eligible payments for the purchase of Two (2) Vehicles (SUVs).
2. The Green Plan has been delegated by the CDR to implement and manage Subcomponent 2.1. The Green Plan (hereinafter referred to as “the Purchaser”) now requests quotations Two (2) Vehicles (SUV) to be financed from the above mentioned agreement. The maximum duration for the supply, installation and commissioning of Goods is sixty (60) days after the issuance of the Purchase Order.

The RFQ covers the following requirements:

Ref.:	Items	Quantity
1	SUV	2

3. Bidders are requested to quote for the complete Schedule of Requirements.

4. Bidders must submit quotations that are commercially and technically responsive, and include **all Goods and Services** components detailed in this Request for Quotations in substantially the full required quantities under this RFQ; and are deemed by the Purchaser as commercially and technically responsive to the minimum requirements set in this RFQ and should be identical in quality and specifications to the attached technical specifications.

This RFQ will result in one Purchase Order. The Purchase order will be awarded to the Supplier who submits the lowest technically accepted quotation.

5. Shopping shall be the Bidding Procedure following the procedures as specified in **World Bank Procurement Regulations for IPF Borrowers (2020)**.

6. Interested Bidders may obtain further information by writing to the following email address **gpproc.gate@gmail.com** on or before **Wednesday 24th of June 2026**.

7. Quotations must be hand delivered on Monday, Tuesday and Wednesday from 9:00 a.m. till 13:00 p.m. to the address below at or before **Monday, 6th of July 2026 at 12:00 noon. (Beirut Local time)**.

Attention: **Ms. Zeinab Al Nabulsi**

Address: **Green Plan, Fourth floor, Baltagi Building, Facing to Security State, Jnah, Beirut, Lebanon**

Telephone: **01 853 165 – 09 638 436**

8. No Bid Security is requested for this RFQ.

Yours sincerely,

Head of the executive committee
And GATE Project Coordinator

Raymond Khoury

II. General Instructions to Bidders

1. Preparation of Quotations

The Quotation should consist of the documents listed under point 1.1 "Administrative Documents" and 1.2 "Technical Documents". Failure to present the requested documents will affect the evaluation process and might result in the rejection of the quotation.

1.1 Administrative Documents

Bidders are requested to provide quotes for all items by completing, signing and returning:

- (i) Form of Quotation attached in Annex I duly filled and signed;
- (ii) Schedule of Requirements attached in Annex II duly filled and signed;
- (iii) Price Schedule Form attached in Annex III duly filled and signed;
- (iv) The country of origin of all supplied Goods and related services shall be declared in the price schedule.
- (v) List of national and international customers in both public and private sectors, with contacts details.
- (vi) Copies of the following documents as evidence of bidder eligibility:
 - Copy of certificate of registration of the firm issued by the Ministry of Finance.
 - Power of attorney of signatory of the quotation.
- (vii) Documents proving the Eligibility of the bidder as requested under point 8 below.

1.2 Technical and Functional Documents:

The Bidder should include in its quotation a filled and signed copy of the Technical Specifications sheets attached in Annex IV, the respective catalogues of the proposed goods, as well as all the documents requested under Annex IV.

2. Format of Quotations

The Supplier shall submit the original copy of the documents comprising all the items listed in point 1 “Preparation of Quotation” above. All mentioned documents should be signed by the person duly authorized to sign on behalf of the bidder. Two (2) copies of the original set, marked “copy” should be submitted along with the original copy.

Interlineations, erasures and overwriting shall be accepted and considered valid if they are signed by the person signing the quotation.

The original quotation and the two (2) copies shall be placed in one (1) envelope, sealed and marked with the procurement reference indicated on the cover page of the request for quotation. The Supplier name and address should be indicated as well with the procurement reference.

Green, Agri-Food Transformation and Economic Recovery – GATE

Purchase of Vehicles – RFQ Ref: G-GP-G-RFQ2

The Supplier name:

The Supplier address:

Do not open before Monday 6th of July 2026 at 12:00 noon. (Beirut local time).

لا يفتح قبل نهار الإثنين ٦ تموز ٢٠٢٦ عند الساعة ١٢ صباحاً (حسب التوقيت المحلي لمدينة بيروت)

The Quotations should be submitted to the following address:

Green Plan, Fourth floor

Baltagi Building, Facing to Security State (أمن الدولة), Bir Hassan District, Beirut, Lebanon

Telefax: 01 853 165 – 09 638 436

The Quotations shall be priced in Lebanese Pounds, US dollars or in any convertible foreign currency.

The standard forms in this RFQ may be retyped for completion but the Bidder is responsible for their accurate reproduction. In case of any discrepancy between the issued RFQ and the reproduced one, the issued RFQ shall supersede.

3. Deadline for submission of Quotations:

The deadline for submission of quotations shall be **on Monday 6th of July 2026 at 12:00 noon.**
(Beirut local time).

4. Validity of Quotations

The submitted quotations must be valid for thirty (30) days after the deadline of submission of quotations mentioned in point 3 above.

5. Bid Security

No Bid Security is requested for this Request for Quotation.

6. Pre-bid meeting

No Pre-Bid meeting is scheduled for this Request for Quotation.

7. Opening of Quotations

The Purchaser shall conduct a **public quotations opening** in presence of all bidders who submitted quotations and chose to attend. Opening shall take place at the same address and time as quotation submission place and deadline. The Purchaser shall retain a record of the quotations submitted, along with the name of the bidder, the quotation modifications, withdrawals, discounts, and substitutions. All attending bidders' representatives shall be requested to sign the record which shall be distributed to all suppliers who submitted quotations.

8. Eligibility of Bidders

- The Bidder should have been established for a minimum of five (5) years.
- The bidder should have completed at least one (1) similar project in nature in the last five (5) years.

9. Evaluation of Quotations

9.1 During the quotations evaluation, the Purchaser may, at its discretion, ask the Bidder for a clarification of his\her quotation. The request for clarification and the response shall be in writing, and no change in the price or substance of the quotation shall be sought, offered, or permitted.

9.2 The Purchaser will examine the quotations to determine whether they are complete, whether any computational errors have been made, whether required sureties have been furnished, whether the documents have been properly signed, and whether the quotations are generally in order.

The Purchaser may waive any minor informality, nonconformity, or irregularity in a quotation that does not constitute a material deviation, provided such waiver does not prejudice or affect the relative ranking of any Bidder.

Prior to the detailed evaluation, the Purchaser will determine whether each quotation is of acceptable quality, is complete, and is substantially responsive to the Bidding Documents. For purposes of this determination, a substantially responsive quotation is one that conforms to all the terms, conditions, and specifications of the Bidding Documents without material deviations, exceptions, objections, conditionality's, or reservations. A material deviation, exception, objection, conditionality, or reservation is one: (i) that limits, in any substantial way that is inconsistent with the Bidding Documents, the Purchaser's rights or the successful Bidder's obligations under the Purchase Order; or (ii) the acceptance of which would unfairly affect the competitive position of other Bidders who have submitted substantially responsive quotations.

If a quotation is not substantially responsive, it will be rejected by the Purchaser and may not subsequently be made responsive by the Bidder by correction of the nonconformity. The Purchaser's determination of quotation responsiveness will be based on the contents of the quotation itself.

9.3 For evaluation and comparison purposes, the Purchaser shall convert all quotation prices expressed in various currencies and amounts into United States Dollars, using the selling exchange rate established by the Lebanese Central Bank "Banque du Liban" at the date of deadline of quotation submission.

Arithmetical errors will be rectified on the following basis:

- If there is a discrepancy between the unit price and the total price, which is obtained by multiplying the unit price and quantity, or between subtotals and the total price, the unit or subtotal price shall prevail, and the total price shall be corrected.
- If there is a discrepancy between words and figures, the amount in words will prevail. If a Bidder does not accept the correction of errors, his/her quotation will be rejected.

To be considered for award of the Purchase Order, the Bidder must have submitted a quotation that is commercially and technically responsive, and include all Goods and Services components detailed in this Request for Quotations in substantially the full required quantities for the entire project; and is deemed by the Purchaser as commercially and technically responsive to the minimum requirements set in this RFQ and should be identical in quality and specifications to the attached technical specifications. The best evaluated quotation shall be the one with the lowest price (excluding VAT) after ensuring technical compliance.

10. Purchase Order

The Purchase Order shall be issued by the Green Plan before the end of the validity of the quotation to the eligible Bidder who submitted the lowest technically accepted quotation. The Purchase Order terms and conditions are attached in Annex V.

11. Prices and Discounts

The grand total price, together with the discount (if any) shall be recorded in the submission form.

The prices of items, units or works set by the Supplier will remain fixed during the contract implementation period and will not be adjusted for any reason whatsoever.

Prior to the issuance of the Purchase Order and after the completion of the evaluation process, the Green Plan reserves the right to increase or decrease the requested quantities under this RFQ, where the total value of the Purchase Order will reflect the new quantities based on the same unit price. The maximum increase allowed to be done to the quotation prior to Purchase Order signature is +15% and the maximum decrease is -15%.

12. Award Decision and Standstill Period

Prior to the expiration of the proposal bids' validity, the contracting Authority will issue a provisional acceptance letter to all bidders, including the successful bidder, either through registered mail, fax, hand delivery, or any other guaranteed delivery method. This letter will detail the names of all bidders, along with their preliminary, technical, and financial evaluation results, the scores of each, and the name of the tentatively successful bidder. The Standstill Periods.

As indicated in the World Bank Procurement Regulations, on receipt of the Contracting Authority's Notification of Intention to Award, an unsuccessful Bidder has three (3) Business Days to make a written request to the Contracting Authority's for a debriefing. The Contracting Authority's shall provide a debriefing to all unsuccessful Bidders whose request is received within this deadline.

Where a request for debriefing is received within the deadline, the Contracting Authority's is required to provide a debriefing within five (5) Business Days, unless the Contracting Authority's decides, for justifiable reasons, to provide the debriefing outside this timeframe. In that case, the Standstill Period shall automatically be extended until five (5) Business Days after such debriefing is provided. If more than one debriefing is so delayed, the Standstill Period shall not end earlier than five (5) Business Days after the last debriefing takes place. The Contracting Authority's shall promptly inform, by the quickest means available, all Bidders of the extended Standstill Period.

Where a request for debriefing is received by the Contracting Authority's later than the three (3) Business Day deadline, the Contracting Authority's should provide the debriefing as soon as practicable, and normally no later than fifteen (15) Business Days from the date of publication of Contract Award Notice.

Requests for debriefing received outside the three (3) Business Day deadline shall not lead to an extension of the Standstill Period.

Debriefings of unsuccessful Bidders may be done In Writing or verbally. The Contracting Authority's shall not impose undue formal requirements that would restrict the Bidder's ability to receive a timely and meaningful debriefing. The Bidder shall bear their own costs of attending a debriefing meeting.

13. Duration of Purchase Order

The duration of the Purchase Order implementation is 60 days

CONFIDENTIAL

Annexes

Annex I – Form of Quotation

To: Green Plan

Green, Agri-Food Transformation and Economic Recovery – GATE

Green Plan, Baltagi Building, Facing to Security State (أمن الدولة), Bir Hassan District,
Beirut, Lebanon

Telefax: 01 853 165

Having examined the invitation for quotation ref: G-GP-G-RFQ2, we, the undersigned offer to Purchase of Vehicles, in conformity with the requirements of the said invitation and in accordance with our attached technical offer, for the sum of [total quotation amount in words and figures] [total price including custom duties and import taxes and excluding VAT]

.....
..... or such other sums as may be ascertained in accordance with the Price Schedule attached herewith and made part of this quotation.

We undertake, if our quotation is accepted, to submit the required performance security and to deliver the requested goods and related services for the Green Plan in accordance with the required delivery schedule of the said invitation.

This Quotation and your written acceptance will constitute a binding Contract between us. We understand that you are not bound to accept the lowest of any quotation you receive.

We hereby confirm that this Quotation remains **valid for a period of Thirty (30) days** from closing date of submission.

Authorized signature: [insert name of authorized representative]

Name and Title: [insert name and title]

Name of Supplier: [insert name of supplier]

Address:

.....
.....
[insert address, telephone, fax, Email address]

Date: [insert date]

Annex II – Schedule of Requirements

Ref.:	Items	Qty	Place of Delivery	Maximum Date of Delivery following Signature of Purchase Order
1	SUV	2	Green Plan – Beirut	60 days

Name of the Bidder:

Signature of Bidder:

Annex III – Price Schedule

1	2	3	4	5	6	7	8
Ref	Item	Brand	Model #	Country of Origin	Qty	Unit Price (excluding VAT*) (USD)	Total Item Price (col 6*col 7) (USD)
1	SUV				2		
Grand Total							

Name of the Bidder:

Signature of Bidder:

Note *: The Supplier shall be exempted from the Value Added Tax (VAT)
Therefore, the quoted price shall be exclusive of VAT.

Note*: The Unit price should be exclusive of registration fees as well.

Annex IV – Technical Specifications

SUV (2)

Brand Name	
Model Number and Year	

Features	Required Minimum	Check if Available (x)
Vehicle Type	Sport Utility Vehicle (SUV), 5 doors, Left Hand Drive	
Engine Type	Minimum 1.8 L Gasoline electric hybrid engine or equivalent	
Power	Minimum combined system output: 150 HP	
Gearbox Type	Automatic transmission (CVT, e-CVT, or equivalent automatic system)	
ABS Brakes	Required	
Drivetrain	4 Wheel Drive or AWD	
Ground Clearance	Minimum 190 mm ± 3%	
Air Conditioning and Heating	Required	
Seats	5 passengers	
Fuel Tank Capacity	Minimum 50 L	
Color	White, Grey, Black, or Dark blue	
Seats	Fabric type	
Steering	Electric or Hydraulic power steering	

Airbag	Minimum: Driver and front passenger airbags + side airbags	
Power Windows	Required	
Power Door Locks	Required with Central door lock and 2 remote control units	
Feature	Required Minimum	Check if Available (x)
Lights	Regular + front and rear fog lights	
Sensors	Rear parking sensors	
Other	Radio, Min 2 Speakers, Bluetooth connectivity, 12V power outlet, all required items by law (Warning triangle, Fire extinguisher fitted to vehicle, etc...)	
Warranty	Three years warranty or 100,000 KM whichever comes first	

Note: All listed features and required minimum specifications are mandatory requirements. Kindly fill in brand name, model and availability of required minimum specifications.

Name of the Bidder:

Signature of Bidder:

Annex V – Purchase Order

THIS AGREEMENT made the day of 2026 between [*insert name of Contracting Authority*] (hereinafter called “the Purchaser”) of the one part and “Supplier name” of (hereinafter called “the Supplier”) of the other part:

WHEREAS the Purchaser invited quotations for the [*insert title of RFQ*] and has accepted a quotation by the Supplier for the supply of those goods and services in the sum (hereinafter called “the Purchase Order Price”).

NOW THIS AGREEMENT WITNESSETH AS FOLLOWS:

1. In this Agreement, words and expressions shall have the same meanings as are respectively assigned to them in the Conditions of Purchase Order referred to.
2. The following documents shall be deemed to form and be read and construed as part of this Agreement, viz.:
 - (a) Annex I - The Conditions of Purchase Order;
 - (b) Annex II - The Price Schedule submitted by the Supplier;
 - (c) Annex III - The Schedule of Requirements;
 - (d) Annex IV - The Request for Quotation;
 - (e) Annex V – The Technical Offer submitted by the Supplier;
 - (f) Annex VI – The Purchaser Notification of Award and
 - (g) Annex VII – Legal Documents.

IN WITNESS whereof the parties hereto have caused this Agreement to be executed in accordance with the law of the Republic of Lebanon the day and year first above written.

Signed, sealed, delivered by
..... [*insert name and title of Contracting Authority*], (for the Purchaser)

Signed, sealed, delivered by the (for the Supplier)

Conditions of the Purchase Order

The following are the Conditions of the Purchase Order:

The Purchaser is the Green Plan

The Purchaser's country is: the Republic of Lebanon

The Project Site is: Green plan, Jnah, Baltaji Building, Beirut, Lebanon

1. Taxes and Duties

The Supplier shall be entirely responsible for all taxes, duties, license fees, etc., incurred until delivery of the required Goods and until the end of their maintenance period, if any.

2. Purchase Order Price

The Purchase Order Price is equal to
..... *[insert PO value in words and figures]*

The Purchaser reserves the right to increase or decrease the requested quantities under this Purchase Order, following the Purchase Order signature and prior to its expiry, where the total value of the Purchase Order will reflect the new quantities based on the same unit price. The maximum increase allowed to be done to the original purchase order value is +15% and the maximum decrease is -15%.

As stipulated in Article 5 of the Banking Secrecy Law dated 3 September 1956, and in the Council of Ministers' Decision No. 4 dated 28 April 2020, the Consultant agrees to lift banking secrecy over the bank account used to deposit or transfer public funds related to this Contract.

3. Delivery of Goods

Delivery and installation of Goods and related services shall be done in accordance with the attached Schedule of Requirements, starting from the date of issuance of the Purchase Order to the Supplier and not exceeding the period specified in the attached Price Schedule in Annex III to this Purchase Order.

4. Indemnification

The Supplier shall indemnify and hold harmless the Purchaser and its employees and officers from and against any and all losses, liabilities and costs (including losses, liabilities, and costs incurred in defending a claim alleging such a liability) that the Purchaser or its employees or officers may suffer as a result of the death or injury of any person or loss of or damage to any property (other than the Goods covered under this RFQ, whether accepted or not) arising in connection with the supply of the goods and by reason of the negligence of the Supplier or its Subcontractors, or their employees, officers or agents, except any injury, death, or property damage caused by the negligence of the Purchaser, its contractors, employees, officers, or agents.

5. Acceptance

Upon Delivery and the well-functioning of the goods, the Supplier shall ensure the compatibility of the Goods with the required specifications provided with the RFQ. A testing period of two (2) weeks will follow for acceptance. Acceptance will be conducted by staff appointed by the Purchaser and an Acceptance report shall be issued after the Supplier ensures that the goods and installation are in accordance with the specifications specified in the Request for Quotation.

6. Warranty

The Supplier warrants that the Goods supplied under the Purchase Order are new, unused.

The Supplier warrants that all Goods supplied under the Purchase Order shall have no defect, arising from design, materials, or workmanship or from any act or omission of the Supplier that may develop under normal use of the supplied Goods in the conditions prevailing in the country of final destination.

The warranty period shall be **thirty-six (36) months** starting from the date of the acceptance of the Goods by the Purchaser or **100,000 km whichever comes first**.

The Purchaser shall promptly notify the Supplier in writing of any claims arising under this warranty, stating the nature of defects with all required evidence following the discovery of such defects.

7. Performance Security

Not Applicable

8. Terms of Payment

Upon Delivery, well-functioning and Acceptance: One hundred (100) percent of the Purchase Order Amount of the Goods shall be paid within thirty (30) days after the delivery, the well-functioning and the acceptance of Goods by the Purchaser and submission of relevant invoice to the Purchaser.

9. Delays in the Supplier's Performance

9.1 Delivery of the Goods and performance of Services shall be made by the Supplier in accordance with the time schedule prescribed by the Purchaser in the Schedule of Requirements.

9.2 If at any time during performance of the Purchase Order, the Supplier or its subcontractor(s) should encounter conditions impeding timely delivery of the Goods and performance of Services, the Supplier shall promptly notify the Purchaser in writing of the fact of the delay, its likely duration and its cause(s). As soon as practicable after receipt of the Supplier's notice, the Purchaser shall evaluate the situation and may at its discretion extend the Supplier's time for performance, with or without liquidated damages, in which case the extension shall be ratified by the parties by amendment of Purchase Order.

9.3 Except as provided under Clause 12, a delay by the Supplier in the performance of its delivery obligations shall render the Supplier liable to the imposition of liquidated damages pursuant to Clause 11, unless an extension of time is agreed upon pursuant to Clause 10.2 without the application of liquidated damages.

10. Liquidated damages

Subject to Clause 11 if the Supplier fails to deliver any or all of the Goods or to perform the Services within the period specified in the Purchase Order, the Purchaser shall, without prejudice to its other remedies under the Purchase Order, deduct from the Purchase Order Price, as liquidated damages, a sum equivalent to one-half (0.5) percent, of the delivered price of the delayed Goods or unperformed Services for each week or part thereof of delay until actual delivery or performance, up to a maximum deduction of the ten (10) percent of the total Purchase Order price. Once the maximum is reached, the Purchaser may consider termination of the Purchase Order.

11. Force Majeure

11.1 Notwithstanding the provisions of Clauses 9 and 10, the Supplier shall not be liable for forfeiture of its performance security, liquidated damages, or termination for default if and to the extent that its delay in performance or other failure to perform its obligations under the Purchase Order is the result of an event of Force Majeure.

11.2 For purposes of this clause, “Force Majeure” means an event beyond the control of the Supplier and not involving the Supplier’s fault or negligence and not foreseeable. Such events may include, but are not restricted to, acts of the Purchaser in its sovereign capacity, wars or revolutions, fires, floods, epidemics, quarantine restrictions, and freight embargoes.

11.3 If a Force Majeure situation arises, the Supplier shall promptly notify the Purchaser in writing of such condition and the cause thereof. Unless otherwise directed by the Purchaser in writing, the Supplier shall continue to perform its obligations under the Purchase Order as far as is reasonably practical, and shall seek all reasonable alternative means for performance not prevented by the Force Majeure event.

12. Disputes

Any dispute between the Purchaser and the Supplier in relation to the present Purchase Order shall be referred to Competent Lebanese Courts in accordance with the Lebanese laws.

Bidders shall allow the World Bank to inspect all accounts, records, and other documents related to the quotation submission and Purchase Order performance, as well as facilitate audits conducted by auditors appointed by the World Bank.